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8 **UNITED STATES DISTRICT COURT**  
9 **NORTHERN DISTRICT OF CALIFORNIA**

10 GUSTAVE LINK, individually and on  
11 behalf of all others similarly situated,

12 Plaintiff,

13 v.

14 PERMIAN RESOURCES CORP.  
15 F/K/A CENTENNIAL RESOURCE  
16 DEVELOPMENT, INC.;  
17 CHESAPEAKE ENERGY  
18 CORPORATION; CONTINENTAL  
19 RESOURCES INC.; DIAMONDBACK  
20 ENERGY, INC.; EOG RESOURCES,  
21 INC.; HESS CORPORATION;  
22 OCCIDENTAL PETROLEUM  
CORPORATION; and PIONEER  
NATURAL RESOURCES  
COMPANY,

23 Defendants.  
24  
25  
26  
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Case No.

**CLASS ACTION COMPLAINT**

DEMAND FOR JURY TRIAL

Plaintiff Gustave Link (“Plaintiff”) individually, and on behalf of all others similarly situated (the “Class” as defined below), brings this class action complaint to recover treble damages, injunctive relief, and other relief as appropriate, based on violations of the Sherman Act and state antitrust and consumer protection laws by Permian Resources Corporation (fka Centennial Resource Development, Inc.); Chesapeake Energy Corporation; Continental Resources Inc.; Diamondback Energy, Inc.; EOG Resources, Inc.; Hess Corporation; Occidental Petroleum Corporation; and Pioneer Natural Resources Company (collectively “Defendants”).

### **SUMMARY OF THE ACTION**

1. This action arises from Defendants’ conspiracy to coordinate, and ultimately constrain, domestic shale oil production, which has had the effect of fixing, raising, and maintaining the price of retail gasoline (gasoline purchased by consumers at gas stations) in and throughout the United States of America.<sup>1</sup>

2. Shale oil, also called “tight oil,” is a high-quality crude oil found between layers of shale rock, impermeable mudstone, or siltstone that can be extracted, refined, and used to produce gasoline, diesel fuel, and other commercial products sold in the U.S.

3. Shale oil is produced by fracturing the rock formations that contain the layers of oil in a process known as hydraulic fracturing, or “fracking.” Today, shale oil comprises almost two-thirds of the onshore production of crude oil in the United States.<sup>2</sup>

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<sup>1</sup> “Gasoline,” as used in this complaint, covers all sorts of retail gasoline, including all grades and formulations sold to individual end-users at retail gasoline stations throughout the U.S.

<sup>2</sup> “The U.S. Energy Information Administration (EIA) estimates that in 2022, about 2.84 billion barrels (or about 7.79 million barrels per day) of crude oil were produced directly from tight-oil resources in the United States. This was equal to about 66% of total U.S. crude oil production in 2022.” *How Much Shale (Tight) Oil is Produced in the United States?*, U.S. ENERGY INFO. ADMIN. (last updated Mar. 27, 2023), <https://www.eia.gov/tools/faqs/faq.php?id=847&t=6>. Crude oil supply is measured by the number of “barrels” produced, each of which contains 42 gallons of crude oil. Daily oil production is measured in barrels per day, which is at times abbreviated as bpd, but is

4. Shale oil, along with other crude oil, is sold to refineries. Refineries co-mingle shale oil produced by Defendants with other shale oil, as well as crude oil extracted from traditional drilling methods, then refine the crude oil into gasoline and other petroleum-based products. Crude oil is the primary upstream input in gasoline.

5. The resulting gasoline is then transported to storage terminals, where it is stored and blended prior to sale to gas stations for onward sale to members of the Class.

6. Gasoline is a critical commodity for American consumers. Approximately 40 million Americans fill up their vehicles every day at American gas stations.<sup>3</sup> Gasoline purchases account for approximately 5% of U.S. consumer household spending per year, with the average car consuming approximately 500 gallons of gasoline each year.<sup>4</sup>

7. U.S. independent shale producers (“Independents”) are companies that primarily focus on the exploration, development, and production of domestic shale resources. These companies are distinct from large vertically integrated energy companies, like Chevron and ExxonMobil (known as “supermajors”), with diverse global operations encompassing the exploration, production, refining, and distribution of various energy resources. For example, in 2019, only 7% of Chevron’s total global crude oil produced was from U.S. shale operations.<sup>5</sup>

also b/d or B/D. Production over longer periods is often measured in millions of barrels, abbreviated as MMbbl.

<sup>3</sup> *Factors that impact gas prices*, NACS (Feb. 28, 2024), <https://www.convenience.org/Topics/Fuels/The-Price-Per-Gallon>.

<sup>4</sup> Jeff Lenard, *Who Makes Money Selling Gas?*, NACS (Nov. 12, 2021), <https://www.convenience.org/Media/conveniencecorner/Who-Makes-Money-Selling-Gas>.

<sup>5</sup> *Chevron to boost Permian oil production as demand for reliable energy grows*, Chevron Newsroom (June 16, 2022), <https://www.chevron.com/newsroom/2022/q2/chevron-to-boost-permian-oil-production-as-demand-for-reliable-energy-grows> (Chevron produced 220,000 barrels of U.S. shale oil per day in 2019); *2019 supplement to the annual report*, CHEVRON CORP. (2020), <https://www.chevron.com/-/media/shared-media/documents/annual-report-supplement-2019.pdf>, at 11 (Chevron’s total 2019 production was 3,058,000 barrels of oil equivalents per day).

1           8. Defendants Permian Resources Corp. f/k/a Centennial Resource  
2 Development (“Centennial”), Chesapeake Energy Corporation (“Chesapeake”),  
3 Continental Resources Inc. (“Continental”), Diamondback Energy, Inc.  
4 (“Diamondback”), EOG Resources, Inc. (“EOG”), Hess Corporation (“Hess”),  
5 Occidental Petroleum Corporation (“Occidental”), and Pioneer Natural Resources  
6 Company (“Pioneer”), collectively “Defendants,” are among the largest Independents.  
7 Independents traditionally act as “swing producers” for the global oil market, with the  
8 ability to adjust shale oil production levels rapidly in response to changes in market  
9 conditions and push, or “swing,” the price of crude oil.

10           9. The U.S. experienced record-high crude oil prices beginning on or around  
11 January 2021, continuing through the present. Basic principles of supply and demand  
12 dictate that in their role as swing producers, Defendants should have increased production  
13 to capitalize on this price rise. Instead, Defendants collectively decided not to increase  
14 their U.S. shale oil production.

15           10. Defendants’ agreement is complimented by their cooperation and collusion  
16 with the Organization of the Petroleum Exporting Countries (“OPEC”), the international  
17 cartel of large oil producing nations, who also sought to raise oil prices through managing  
18 oil production during this period.

19           11. Between 2017 and 2023, Defendants met and communicated regularly with  
20 each other, and with OPEC, to coordinate their collective oil output in response to market  
21 conditions. Following these meetings, representatives from Defendants consistently  
22 made public statements confirming these discussions and the exchange of confidential  
23 information. Specifically, Defendants also confirmed that they discussed with each other  
24 and OPEC their production strategies, future investment plans, and price targets.  
25 Likewise, when publicly discussing their meetings with Defendants, OPEC officials  
26 praised the cooperative nature of their developing relationship with Defendants.

27           12. From the time when the meetings between U.S. shale producers and OPEC  
28 began in 2017 until the onset of the COVID-19 pandemic, worldwide oil prices and

1 supply remained relatively stable. In the early days of the COVID-19 pandemic, gasoline  
2 demand dropped precipitously, sending a shock through the oil supply chain.

3 13. Gasoline demand, and thereby oil prices, recovered and ultimately began  
4 increasing at a rapid rate in 2021. The increase in the price of crude oil following COVID-  
5 19 was exacerbated by the Russian invasion of Ukraine in late February 2022, which led  
6 to sanctions that largely sequestered Russian oil from the global market. This extended  
7 run of historically high crude oil prices provided prime market conditions for agile swing  
8 producers like Defendants – whose breakeven prices have never been lower and who  
9 operate in regions with a wealth of profitable opportunities – to aggressively increase  
10 production.

11 14. But Defendants did not take advantage of this market opportunity. Rather,  
12 departing from their historical practice and rational independent self-interest, each  
13 Defendant limited their domestic shale production growth.

14 15. Defendants' agreement to limit their respective shale production volumes  
15 has had the effect of fixing and/or stabilizing at an artificially high-level U.S. (and global)  
16 crude oil prices, which in turn fixed and/or stabilized retail gasoline prices in the United  
17 States at an artificially high level.

18 16. Defendants' cartel is a per se unlawful restraint of trade under numerous  
19 state antitrust and competition laws. Plaintiff and the Classes suffered substantial harm  
20 from the supracompetitive prices they paid for retail gasoline for personal use as a direct  
21 and proximate result of the cartel to constrain domestic production of shale oil in the  
22 United States. They bring this suit to recover that loss.

### 23 PARTIES

24 17. Plaintiff Gustave Link is a citizen of California and resides in Alameda,  
25 California. Plaintiff purchased retail gasoline on a regular basis in California during the  
26 Class Period for personal use. Plaintiff paid higher retail gas prices because of the facts  
27 alleged herein.

1        18. Defendant Permian Resources Corporation, known as Centennial Resource  
2 Development (“Centennial”) during the relevant period, is a Delaware Corporation  
3 headquartered in Midland, Texas. Centennial’s common stock is listed and traded on the  
4 New York Stock Exchange under the trading symbol PR. Centennial is an oil and gas  
5 production company that acquires and processes shale oil in Texas and New Mexico  
6 before selling the resulting shale oil into the U.S. domestic market where it is refined and  
7 disseminated across the country.

8        19. Defendant Chesapeake Energy Corporation (“Chesapeake”) is an Oklahoma  
9 Corporation headquartered in Oklahoma City, Oklahoma. Chesapeake’s common stock  
10 and warrants to purchase common stock trade on the Nasdaq Stock Market under the  
11 trading symbols CHK, CHKEW, CHKEZ, and CHKEL. Chesapeake is an oil and gas  
12 production company that acquires and processes shale oil in Louisiana and Pennsylvania,  
13 before selling the resulting shale oil into the U.S. domestic market where it is refined and  
14 disseminated across the country.

15        20. Defendant Continental Resources Inc. (“Continental”) is an Oklahoma  
16 Corporation headquartered in Oklahoma City, Oklahoma. Continental common stock was  
17 listed and traded on the New York Stock Exchange under the trading symbol CLR until  
18 the purchase of the company by its founder Harold Hamm, on November 22, 2022,  
19 through a series of take-private transactions with Omega Acquisition Inc. Continental is  
20 an oil and gas company that acquires and processes shale oil in North Dakota, Montana,  
21 Oklahoma, Texas, and Wyoming, before selling the resulting shale oil into the U.S.  
22 domestic market where it is refined and disseminated across the country.

23        21. Defendant Diamondback Energy, Inc. (“Diamondback”) is a Delaware  
24 Corporation headquartered in Midland, Texas. Diamondback’s common stock is listed  
25 and traded on the Nasdaq Stock Market under the trading symbol FANG. Diamondback  
26 is an oil and gas production company that acquires and processes shale oil in Texas,  
27 before selling the resulting shale oil into the U.S. domestic market where it is refined and  
28 disseminated across the country.

1        22. Defendant EOG Resources, Inc. (“EOG”) is a Delaware Corporation  
2 headquartered in Houston, Texas. EOG’s common stock is listed and traded on the New  
3 York Stock Exchange under the trading symbol EOG. EOG is an oil and gas production  
4 company that acquires and processes shale oil in North Dakota, Wyoming, Colorado,  
5 Oklahoma, Texas, New York, Pennsylvania, and New Mexico, before selling the  
6 resulting shale oil into the U.S. domestic market where it is refined and disseminated  
7 across the country.

8        23. Defendant Hess Corporation (“Hess”) is a Delaware Corporation  
9 headquartered in New York, New York. Hess’s common stock is listed and traded on the  
10 New York Stock Exchange under the trading symbol HES. Hess is an oil and gas  
11 production company that acquires and processes shale oil in North Dakota, before selling  
12 the resulting shale oil into the U.S. domestic market where it is refined and disseminated  
13 across the country. Hess also sells the refined consumer gasoline across the United States.

14        24. Defendant Occidental Petroleum Corporation (“Occidental”) is a Delaware  
15 Corporation headquartered in Houston, Texas. Occidental’s common stock and warrants  
16 to purchase common stock are listed and traded on the New York Stock Exchange under  
17 the trading symbols OXY and OXY WS, respectively. Occidental is an oil and gas  
18 production company that acquires and processes shale oil in Colorado, Texas, and New  
19 Mexico, before selling the resulting shale oil into the U.S. domestic market where it is  
20 refined and disseminated across the country.

21        25. Defendant Pioneer Natural Resources Company (“Pioneer”) is a Delaware  
22 Corporation headquartered in Irving, Texas. Pioneer’s common stock is listed and traded  
23 on the New York Stock Exchange under the trading symbol PDX. Pioneer is an oil and  
24 gas production company that acquires and processes shale oil in Texas, before selling the  
25 resulting shale oil into the U.S. domestic market where it is refined and disseminated  
26 across the country.



1        26. Each Defendant was a co-conspirator with the other Defendants and  
2 committed overt acts in furtherance of the conspiracy alleged herein in the United States  
3 and in this District.

4        27. Where Plaintiff ascribes an action to “Defendants,” unless stated otherwise,  
5 the action is alleged to have been taken by each of Centennial, Chesapeake, Continental,  
6 Diamondback, EOG, Hess, Occidental, and Pioneer.

7        28. “Defendants,” as used herein, refers to and includes each of the named  
8 Defendants’ predecessors, successors, parents, wholly-owned or controlled subsidiaries  
9 or affiliates, employees, officers, or agents.

10        29. Defendants are also liable for acts done in furtherance of the alleged  
11 conspiracy by their officers, directors, agents, partners, employees, representatives,  
12 affiliates, subsidiaries, and companies they acquired through mergers and acquisitions.

13        30. At all relevant times, other known and unknown corporations, individuals,  
14 and entities willingly conspired with Defendants in their unlawful and illegal conduct.  
15 Numerous individuals and entities participated actively during the course of, and in  
16 furtherance of, the scheme described herein. The individuals and entities acted in concert  
17 through, amongst other things, joint ventures, and by acting as agents for principals in  
18 order to advance the objectives of the scheme to benefit Defendants and themselves  
19 through the manipulation of shale oil production and crude oil prices.

20        31. Whenever reference is made to any act of any organization, corporation, or  
21 other business entity, the allegation means that the entity engaged in the act by or through  
22 its officers, directors, agents, partners, employees, or representatives while they were  
23 actively engaged in the management, direction, control, or transaction of the  
24 corporation’s business or affairs.

25  
26                                    **JURISDICTION AND VENUE**

27        32. This action arises under Section 1 of the Sherman Act (15 U.S.C. §1), and  
28 Section 16 of the Clayton Act (15 U.S.C. §26), as well as the antitrust, fair competition,



1 and consumer protection laws of California. This action is for compensatory damages,  
2 treble damages, costs of suit, injunctive relief, and reasonable attorneys' fees.

3 33. This Court has subject matter jurisdiction over Plaintiff's claim under the  
4 Clayton Act, 15 U.S.C. §§15, 26, and under 28 U.S.C. §§1331, 1333(d), 1337(a), and  
5 1367.

6 34. This Court has diversity jurisdiction over this action under 28 U.S.C.  
7 §1332(d) because this is a class action wherein the amount of controversy exceeds the  
8 sum or value of \$5 million, exclusive of interest and costs, there are more than 100  
9 members in the proposed class, and Plaintiff, a resident of California, is a citizen of a  
10 state different from Defendants, all of whom are either incorporated in Delaware or  
11 Oklahoma and headquartered in Oklahoma, Texas, or New York.

12 35. This Court also has personal jurisdiction over all Defendants, and Venue in  
13 this District is proper, under the combination of 15 U.S.C. §22 and 28 U.S.C. §1391(b),  
14 (c), and (d).

15 36. Defendants' activities were within the flow of and were intended to and did  
16 have a substantial effect on, interstate commerce of the United States. Defendants'  
17 products and services are sold in the flow of interstate commerce.

18 37. By reason of the unlawful activities alleged herein, Defendants' unlawful  
19 activities substantially affected commerce throughout the United States, causing injury  
20 to Plaintiff and the geographically dispersed class members. Defendants, directly and  
21 through their agents, engaged in activities affecting all states.

22 38. Defendants' conspiracy, wrongful anticompetitive conduct, and substantial  
23 anticompetitive effects described herein proximately caused injury to Plaintiff and  
24 members of the Classes.

#### 25 **DIVISIONAL ASSIGNMENT**

26 Pursuant to Local Rule 3-2(c) and (d), this case should be assigned to the San  
27 Francisco or Oakland Division, as Alameda County is the county in which a substantial  
28 part of the events or omissions which give rise to the claim occurred.

## FACTUAL ALLEGATIONS

### **A. Organization of the Petroleum Exporting Countries**

39. OPEC, an intergovernmental organization made up of nations who purport to benefit from sovereign immunity to the Sherman Act,<sup>6</sup> controls close to 40% of the world's oil production. Historically, OPEC exerted market power over global oil prices through coordinating its members' respective production levels.<sup>7</sup> Non-member nations historically keyed their oil production levels off OPEC guidance to benefit from the oil prices targeted by OPEC; a classic "umbrella pricing" situation.<sup>8</sup>

40. Historically, Saudi Arabia acted as OPEC's (and thereby the global) swing producer – producers known for their ability to adjust production levels relatively rapidly in response to changes in market conditions and influence crude oil prices – leveraging its status as the member with the largest production capacity to become OPEC's de facto leader.<sup>9</sup>

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<sup>6</sup> Mamdouh G. Salameh, *OPEC is an Important Energy Policy Tool to Keep Oil Markets Stable*, I.A.E.E. ENERGY FORUM, Vol. 28, Issn 1944-3188 (Feb. 2019), <https://www.iaee.org/documents/2019EnergyForum1qtr.pdf>, at 17 (OPEC's stated mission is to "coordinate and unify the oil policies of its member countries and ensure the stabilization of oil markets . . . ." The organization is also a significant provider of information about the international oil market. The current OPEC members are Algeria, Angola, Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, the Republic of Congo, Saudi Arabia (the de facto leader), UAE and Venezuela.").

<sup>7</sup> Anshu Siripurapu & Andrew Chatzky, *OPEC in a Changing World*, COUNCIL ON FOREIGN RELS. (Mar. 9, 2022), <https://www.cfr.org/backgrounder/opec-changing-world>.

<sup>8</sup> Salameh, *supra* n.6 ("In the 1980s, OPEC began setting production quotas for its member nations; generally, when the quotas are reduced, oil prices increase. . . . Since the 1980s, representatives from Egypt, Mexico, Norway, Oman, and Russia and other oil-exporting nations have attended many OPEC meetings as observers. This arrangement serves as an informal mechanism for coordinating policies.").

<sup>9</sup> *Id.*

41. In December 2016 OPEC expanded its cartel, signing the first of several agreements with 10 other oil-producing nations (most notably Russia, whose production rivaled that of Saudi Arabia), forming what is now known as “OPEC+.”<sup>10</sup>

42. This long-resisted expansion of OPEC was done out of necessity.<sup>11</sup> By 2014, however, OPEC had lost its ability to exert complete control over global oil prices, thanks to the arrival of a new global oil player: the shale oil producer.

### **B. Shale Oil Producers Establish a “New World Order”**

43. Fracking changed everything. Equal parts controversial and successful upon its introduction in the early 2000’s, within eight years of the first commercial shale operation coming online in Texas in 2002, U.S. shale producers were pumping enough shale oil to reverse a 35- consecutive-year trend of declining U.S. domestic crude oil production. The seven years starting from 2008 represented the fastest increase in domestic crude oil production in U.S. history – the “Shale Revolution.”<sup>12</sup>

<sup>10</sup> *Id.* at 18 (In 2017, “Saudi Arabia was forced to eventually discard its [price war with U.S. Independents] strategy and engineer with Russia an OPEC/non-OPEC production cut agreement” in an attempt to regain control of crude oil prices. The agreement was extended through 2018 and converted into a “permanent mechanism for cooperation between OPEC and Russia in what has been dubbed as OPEC+.”). Throughout this complaint, references to OPEC from December 2016 onwards encompass OPEC+.

<sup>11</sup> Guy Laron, *The OPEC+ Puzzle: Why Russian-Saudi Cooperation Starts – and Stops – with Oil Prices*, THE WILSON CENTER (Jan. 19, 2023), <https://www.wilsoncenter.org/article/opec-puzzle-why-russian-saudi-cooperation-starts-and-stops-oil-prices> (despite decades of tension and bad blood between Russia and Saudi Arabia, “[t]here was no way for OPEC to deal with the growing market power of the US without cooperating with the Russians”); see also Harry First & Darren Bush, *The U.S. Can Take on the Oil Cartel that Enables Putin, and Win*, THE N.Y. TIMES (June 3, 2022), <https://www.nytimes.com/2022/06/03/opinion/gas-prices-russia-opec.html> (Antitrust specialists have concluded that “as more countries joined or allied themselves with the [OPEC] cartel, it has only become more effective at controlling the output of what would otherwise have been competing oil producers.”).

<sup>12</sup> Robert Rapier, *How The Shale Boom Turned the World Upside Down*, FORBES (Apr. 21, 2017), <https://www.forbes.com/sites/rrapier/2017/04/21/how-the-shale-boom-turned-the-world-upside-down/?sh=497a463b77d2>.

44. Shale production posed a unique problem for OPEC. Unlike the supermajors, who typically invest in decades-long traditional drilling projects that require substantial lead time and infrastructure construction before production begins, shale oil wells: (a) require smaller capital commitments; (b) can be drilled in two to four weeks;<sup>13</sup> (c) can be brought online within months; and (d) allow for production to be comparatively front-loaded. Consequently, production of crude oil from shale wells is more responsive to changing prices and real-time market conditions than traditional drilling methods used by supermajors. According to market analysts, “the shale sector’s ability to boost production – and to scale back – relatively quickly is its calling card,”<sup>14</sup> which makes U.S. shale oil, “as close to inventory-on-demand as oil ever comes.”<sup>15</sup>

45. But Independents are like the supermajors in one important respect that is problematic for OPEC: they are subject to the Sherman Act. This means that while U.S. shale would come to produce as much oil as the largest OPEC and OPEC+ nations,<sup>16</sup> it was not a monolith capable of making industry-wide production decisions. Rather, as a boon to gasoline consumers like Plaintiff and members of the proposed Classes, U.S.

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<sup>13</sup> Ryan Moore, *The Numbers: The Permian Excels*, PHEASANT ENERGY (last updated Sept. 7, 2023), <https://www.pheasantenergy.com/the-numbers-the-permian-excels> (Defendant Pioneer, the largest acreage holder in the Midland Basin of the Permian, reported that as of 2018, it was taking Pioneer approximately 15 to 20 days to drill a well down 10,000 feet and horizontal out to 20,000 feet).

<sup>14</sup> Liam Denning, *Shale Companies Say They Can’t Drill More. Even When There’s a War?*, BLOOMBERG (Feb. 28, 2022), <https://www.bloomberg.com/opinion/articles/2022-02-28/shale-companies-saythey-can-t-drill-more-even-when-there-s-a-war>.

<sup>15</sup> Steve LeVine, *Oil Hasn’t Bottomed out, so Trade Now at Your Own Peril*, QUARTZ (Feb. 10, 2015), <https://qz.com/341884/oil-hasnt-bottomed-out-so-trade-now-at-your-own-peril>.

<sup>16</sup> By 2018, the United States eclipsed Saudi Arabia and Russia as the largest oil producer in the world. Devin Krishna Kumar, *U.S. expected to end 2018 as world's top oil producer*: EIA, REUTERS (Dec. 11, 2018), <https://www.reuters.com/article/us-usa-oil-eia-outlook/u-s-expected-to-end-2018-asworlds-top-oil-producer-eia-idUSKBN10A21D>

1 shale producers were a group of relatively smaller producers, bound by law to compete  
2 with each other, and OPEC.

3 46. So U.S. shale's arrival on the global oil scene in the early-to-mid-2010s was  
4 a nightmare for OPEC. The U.S. shale movement was dubbed "Cowboyistan"<sup>17</sup> in the  
5 industry for Independents' "drill-first, ask-questions-later" business model.<sup>18</sup> A "new oil  
6 order" had emerged.<sup>19</sup> The aggressive competition of U.S. shale producers usurped the  
7 Saudi swing producer role,<sup>20</sup> and saw U.S. domestic production erode OPEC-set cartel  
8 price premiums.

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14 <sup>17</sup> Christopher Helman, *Welcome to Cowboyistan: Fracking King Harold Hamm's Plan*  
15 *for U.S. Domination of Global Oil*, FORBES (Mar. 9, 2015),  
16 [https://www.forbes.com/sites/christopherhelman/2015/03/09/welcome-to-cowboyistan-](https://www.forbes.com/sites/christopherhelman/2015/03/09/welcome-to-cowboyistan-frackingking-harold-hamms-plan-for-u-s-domination-of-global-oil/?sh=bc9df884ed2)  
17 [frackingking-harold-hamms-plan-for-u-s-domination-of-global-oil/?sh=bc9df884ed2](https://www.forbes.com/sites/christopherhelman/2015/03/09/welcome-to-cowboyistan-frackingking-harold-hamms-plan-for-u-s-domination-of-global-oil/?sh=bc9df884ed2).

18 <sup>18</sup> Barney Jopson, *Fracking: The Energy revolution that shook the world*, FIN. TIMES  
19 (May 21 6, 2015), <https://www.ft.com/content/6fab1192-f30d-11e4-a979-00144feab7de>.

20 <sup>19</sup> Derek Brower and Myles McCormick, *What the End of the US Shale Revolution Would*  
21 *Mean for the World*, FIN. TIMES (Jan. 15, 2023), [https://www.ft.com/content/60747b3b-](https://www.ft.com/content/60747b3b-e6ea-47c0-938daf515816d0f1)  
22 [e6ea-47c0-938daf515816d0f1](https://www.ft.com/content/60747b3b-e6ea-47c0-938daf515816d0f1).

23 <sup>20</sup> Hailey Lee, *Why OPEC's Losing Its Ability to Set Oil Prices*, CNBC (Oct. 27, 2014),  
24 [https://www.cnbc.com/2014/10/27/us-shale-replaces-opec-as-leading-swing-](https://www.cnbc.com/2014/10/27/us-shale-replaces-opec-as-leading-swing-producergoldman.html)  
25 [producergoldman.html](https://www.cnbc.com/2014/10/27/us-shale-replaces-opec-as-leading-swing-producergoldman.html) (U.S. shale's spare capacity – the amount of crude a country is  
26 able to produce in 30 days in case of an emergency – was almost four times that of Saudi  
27 Arabia's); David Livingston & Eugene Tan, *Shale's True Contribution to the Oil Market*,  
28 CARNEGIE ENDOWMENT FOR INT'L PEACE (July 9, 2015), [https://carnegieendowment.org/2015/07/09/shale-s-true-contribution-tooil-market-pub-](https://carnegieendowment.org/2015/07/09/shale-s-true-contribution-tooil-market-pub-60659)  
[60659](https://carnegieendowment.org/2015/07/09/shale-s-true-contribution-tooil-market-pub-60659) ("consensus has developed that Saudi Arabia has surrendered its role as de facto  
manager of the world oil market to U.S. shale oil producers" because "shale wells take  
less time to drill and complete than comparatively larger conventional oil projects, which  
require years and many millions of dollars to move from planning into first production").

### C. Cowboyistan Must Die: the 2014-2016 “OPEC Price War”

47. As sovereign nation-states with GDPs (and, in some cases, currencies) heavily reliant on crude oil prices, OPEC was not about to willingly cede the pricing power OPEC had held over global oil prices for a half-century to U.S. shale producers.

48. Perhaps underestimating the willingness of American companies to flaunt the Sherman Act, or perhaps the result of a rebuffed invitation(s) not yet publicly known, at some point in 2014, OPEC determined Cowboyistan could not be bought and had to go.

49. Consequently, despite a global oversupply of crude oil, in mid-2014 OPEC made a deliberate long-term choice to maintain, rather than reduce, its production levels to win back the market share it had lost to Independents, and to push oil prices to a level that would render U.S. shale oil no longer economically viable.<sup>21</sup> This two-year period of open global competition, dubbed within the industry as the “OPEC Price War,” had begun:



<sup>21</sup> Siripurapu & Chatzky, *supra* n.7; Javier Blas, *Wall Street is Finally Going to Make Money Off the Permian*, BLOOMBERG (Apr. 24, 2023), <https://www.bloomberg.com/opinion/articles/2023-04-24/higher-oil-prices-means-wall-street-s-shale-investments-will-finally-pay-off> (In February 2016, Saudi Arabia’s Oil Minister Al-Naimi warned U.S. shale producers, “[l]ower costs, borrow cash, or liquidate.”).



50. The OPEC Price War dragged on for years for two reasons. First, shale production was a brand-new industry where technological advancements and accumulating experience was driving breakeven points lower,<sup>22</sup> allowing Independents to exploit less productive shale plays profitably.<sup>23</sup> Second, the U.S. legal structure (including corporate and bankruptcy law), encourages business formation and risk-taking, making business failure less economically devastating to the individuals involved.

51. As a result, by implementing cost-cutting measures and focusing on the most productive shale plays to remain competitive in the lower-price environment, many U.S. shale producers, including Defendants, continued to drill at consistent levels despite the price drop caused by OPEC's Price War.<sup>24</sup>

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<sup>22</sup> In the beginning of 2014, "Rystad Energy estimated the average breakeven price for tight oil to be \$82 per barrel," but by 2018, the average breakeven price reported had dropped to \$47 per barrel, and by 2021, \$37 per barrel. See Rystad Energy: *As falling Costs Make New Oil Cheaper to Produce, Climate Policies May Fail Unless they Target Demand*, ROGTEC MAGAZINE (Nov. 17, 2021), <https://www.rogtecmagazine.com/rystad-energy-as-falling-costs-make-new-oil-cheaper-to-produceclimate-policies-may-fail-unless-they-target-demand/>; Maitham A. Rodhan, *The Effect of US Shale Oil Production on Local and International Oil Markets*, 13 INT'L J. OF ENERGY ECONS. & POLICY 4 (July 2023), <https://econjournals.com/index.php/ijee/article/view/14455> ("This continuous decrease in the break-even price of shale oil made the US shale oil industry more flexible to face fluctuations in oil prices" and "[d]espite the drop in prices from about \$100 a barrel in 2014 to \$64 a barrel in 2019, shale oil production has doubled by 100% during this period.").

<sup>23</sup> A shale oil "play" refers to a specific geographic area or region where shale formations contain significant amounts of oil that can be economically extracted. The top three shale oil plays in the U.S. are the Permian Basin in Texas and New Mexico (40% of all U.S. crude production in 2022), the Bakken Formation in North Dakota and Montana, and Eagle Ford in Texas. Technological advancements have made more shale oil plays economically viable over time.

<sup>24</sup> Steven Mufson, *Is the Oil World Big Enough for Two Swing Producers?*, THE WASH. POST (Sept. 29, 2016), [https://www.washingtonpost.com/business/economy/is-the-oil-world-big-enough-for-twoswing-producers/2016/09/29/ce4e96f0-85f7-11e6-a3ef-f35afb41797f\\_story.html](https://www.washingtonpost.com/business/economy/is-the-oil-world-big-enough-for-twoswing-producers/2016/09/29/ce4e96f0-85f7-11e6-a3ef-f35afb41797f_story.html) (noting that "the companies in [the U.S. shale industry] are ready to add production every time the price starts creeping up" and attributing to



52. Yet, the OPEC price war consolidated the U.S. shale industry, causing dozens of smaller Independents to fail<sup>25</sup> and larger Independents, like Defendants, to rally together in the face of a shared adversary.

**D. If you Can't Beat 'Em: Cowboyistan Takes a Seat at the "Table on Pricing"**

53. Weary after years of low prices,<sup>26</sup> OPEC changed tactics. First, as noted above, in December 2016, it struck a deal with 10 non-OPEC oil producing nations to form OPEC+. Having brought one enormous potential competitor (Russia) into the fold, OPEC turned its attention to Cowboyistan.

54. Unable to beat Independents in the free market, OPEC started a years-long campaign to bring them into the cartel.

55. Independents, too, were weary of the price war. As reported by MarketWatch on September 8, 2016, "Shale-oil baron [and Defendant Continental CEO] Harold Hamm thinks major crude-oil producers need to settle on a plan to stabilize oil prices sooner than later."<sup>27</sup> Hamm, "calling for a freeze of production . . . said it is 'high time' for Russia and the Organization of the Petroleum Exporting Countries [OPEC] to forge a pact that would put an end to slide in crude oil prices."<sup>28</sup> Hamm and Defendants

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Defendant Pioneer CEO Scott Sheffield a promise that if oil prices moved above \$60 a barrel, the U.S. Shale industry would respond by ramping up production).

<sup>25</sup> Matt Egan, *OPEC tried to put this US shale oil driller out of business. It 'backfired'*, CNN BUSINESS (May 12, 2017), <https://money.cnn.com/2017/05/12/investing/shale-oil-ceo-pec/index.html>.

<sup>26</sup> Mufson, *supra* n. 24 (as a result of the ongoing price war, OPEC "regained some market share and put a floor under prices. But its success has been slow, limited and remains fragile. And the price [\$45- \$55 a barrel at that time] is still half of where they'd like it to be.").

<sup>27</sup> Mark DeCambre, *Harold Hamm Says It Is 'High Time' for an OPEC Pact to Freeze Output*, MARKETWATCH (Sept. 8, 2016), <https://www.marketwatch.com/story/trumps-potential-energyczar-says-its-high-time-for-an-pec-pact-to-freeze-output-2016-09-08>.

<sup>28</sup> *Id.*

1 had gained leverage and the respect of OPEC during the price war. Now, Hamm was  
 2 signaling to OPEC that Continental and the other Defendants were willing to play ball  
 3 with OPEC.

4 56. Shortly thereafter, in early 2017, Defendants and members of OPEC began  
 5 meeting and sharing dinners together.<sup>29</sup> Many of these meetings took place on the  
 6 sidelines of the CERAWeek Conference, held annually in Houston, Texas.

7 57. March 6-10, 2017 – Houston, TX, USA (CERAWeek Conference): Former  
 8 Nigerian politician and then-OPEC General Secretary Mohammed Barkindo “dined with  
 9 about two dozen U.S. shale executives on the sidelines of [the 2017] CERAWeek  
 10 conference, including Scott Sheffield of [Defendant] Pioneer Natural Resources, Co.,  
 11 John Hess of [Defendant] Hess Corp., Robert Douglas Lawler of [Defendant] Chesapeake  
 12 Energy Corp. and Tim Leach of Concho Resources Inc.”<sup>30</sup> OPEC had purportedly never  
 13 before met with U.S. shale producers,<sup>31</sup> leading to reporters describing the meeting as  
 14 “unusual.”<sup>32</sup> Meetings during the March 2017 CERAWeek Conference “opened a  
 15 communication channel between the shale companies and OPEC countries.”<sup>33</sup> Scott

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17 <sup>29</sup> Liz Hampton, *As Oil Prices Soar, U.S. Shale, OPEC in no Rush to Resume Price War*,  
 18 REUTERS (Mar. 10, 2022), [23 <sup>30</sup> Javier Blas & Grant Smith, \*OPEC Head to Meet with U.S. Shale Producers for\*  
 24 \*Dinner Next Week\*,  
 25 BLOOMBERG \(Feb. 27, 2018\), <https://www.bloomberg.com/news/articles/2018-02-27/opechead-to-meet-u-s-shale-oil-producers-for-dinner-next-week>.](https://www.reuters.com/business/energy/ceraweb-oil-prices-soar-us-shale-opec-norush-resume-price-war-2022-03-10/#:~:text=Energy,As%20oil%20prices%20soar%2C%20U.S.%20shale%2C%20OPEC%20in%20no,rush%20to%20resume%20price%20war&text=March%2010%20(Reuters)%20%2D%20U.S.,rush%20to%20rapidly%20boost%20production.(OPEC began hosting regular dinners and events in 2017 “to better understand private sources of financing that allowed new companies to emerge” and “[o]ver time, the dinners grew more collegial.”)”).</a></p>
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26 <sup>31</sup> *Id.*

27 <sup>32</sup> *Id.*

28 <sup>33</sup> *Id.*

1 Sheffield of Defendant Pioneer stated, “I’m seeing a series of meetings where OPEC is  
 2 reaching out and spending more time with US [I]ndependents than I have seen over my  
 3 entire career.”<sup>34</sup>

4 58. Indeed, CERAWeek 2017 served as a channel for OPEC’s Secretary  
 5 General to “garner views and opinions from other senior oil industry executives” in “bi-  
 6 lateral” meetings with shale executives, according to Defendant Hess’s CEO, John  
 7 Hess.<sup>35</sup> Following a dinner with OPEC officials, Hess reported to Bloomberg, “It was a  
 8 very good exchange of information and views about oil . . . I really commend the OPEC  
 9 Secretary General for outreach. It was a good talk.”<sup>36</sup> OPEC Secretary General Barkindo  
 10 confirmed everyone was on the same page regarding the need to collectively work to  
 11 achieve price stability following the meeting, because “no-one wants to see a repeat of  
 12 2015 and 2016.”<sup>37</sup>

13 59. During CERAWeek 2017, OPEC and the U.S. shale producers “agreed in  
 14 principle that the market should be better balanced and lower inventories would be  
 15 beneficial to everyone . . . [but] shale producers signaled they weren’t ready to give up  
 16 on the growth they see ahead,” or at least not yet.<sup>38</sup> Shortly after the meeting, Saudi  
 17 Arabia’s Energy Minister Khalid Al-Falih warned U.S. shale producers that if they  
 18 wanted to collaborate, there would be no “free rides” on OPEC production cuts, and they

19 \_\_\_\_\_  
 20 <sup>34</sup> David Wethe, *Oil to Hit \$40 if OPEC Fails to Expand Cuts, Pioneer Says*,  
 21 BLOOMBERG, (Mar. 7, 2017), <https://www.bloomberg.com/news/articles/2017-03-07/pioneer-s-sheffield-sees-40-oil-if-opec-doesn-t-extend-cuts?embedded-checkout=true#xj4y7vzkg>.

22 <sup>35</sup> *CERAWeek 2017: Encouragement & engagement*, 47 OPEC BULLETIN 2,  
 23 (Mar./Apr. 2017), <https://docplayer.net/55519391-Vienna-austria-save-the-date-june-hofburg-palace-viennaaustria.html>, at 16.

24 <sup>36</sup> Javier Blas, *OPEC Said to Break Bread with Shale in Rare Show of Détente*,  
 25 BLOOMBERG (Mar. 7, 2017), <https://www.bloomberg.com/news/articles/2017-03-07/opec-said-to-break-bread-with-shale-inrare-show-of-detente>.

26 <sup>37</sup> OPEC BULLETIN, *supra* n.35, at 15.

27 <sup>38</sup> Blas, *supra* n.36.

1 must be ready to pull their weight when the time comes.<sup>39</sup> Put another way, OPEC told  
2 U.S. shale producers that OPEC expected Independents to work together and coordinate  
3 their production cuts alongside OPEC.

4 60. Later that year OPEC Secretary General Barkindo told reporters that  
5 Defendants were “beginning to ask questions about how to proceed [alongside OPEC] in  
6 a more responsible manner.”<sup>40</sup> Barkindo explained that he understood, from a meeting  
7 with executives of Defendants Hess and Continental Resources during the CERAWeek  
8 Conference, that “[t]here is a general understanding that this downturn [caused by the  
9 price war] was not in the interest of anybody” and “[a]s much as we felt the pinch so did  
10 they.”<sup>41</sup>

11 61. March 5, 2018 – Houston, TX, USA (CERAWeek Conference): In February  
12 2018, discussing plans to meet with U.S. shale executives for the second year in a row at  
13 the upcoming March 2018 CERA Week conference, Barkindo explained, “[i]t’s a  
14 fulfillment of our common desire to continue the dialogue as agreed last year on the  
15 sidelines of CERAWeek.”<sup>42</sup> Barkindo explained that OPEC and the U.S. shale industry  
16 agreed at their first meeting in 2017, that they had a “shared responsibility” towards the  
17 oil markets.<sup>43</sup> The 2018 CERAWeek dinner between OPEC members and U.S. shale  
18 producers, including Defendants, was organized to “further explore the mechanic of  
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21 <sup>39</sup> Ron Bousso, *Exclusive - Saudis Tell U.S. Oil: OPEC Won’t Extend Cuts to Offset Shale*  
22 *- Sources*, REUTERS (Mar. 9, 2017), <https://www.reuters.com/article/us-ceraweek-saudi-shale/exclusivesaudis-tell-u-s-oil-opec-wont-extend-cuts-to-offset-shale-sources-idUSKBN16G2TJ>.

24 <sup>40</sup> Anjali Raval, *OPEC Secretary General: ‘No Doubt’ Oil Market is Re-Balancing*,  
25 FIN.TIMES (Oct. 19, 2017), <https://www.ft.com/content/89ddcf13-f338-315a-99ba-366256c7266a>.

26 <sup>41</sup> *Id.*

27 <sup>42</sup> Blas & Smith, *supra* n.30.

28 <sup>43</sup> *Id.*

1 achieving our common objective” of stable production volumes and prices, per  
2 Barkindo.<sup>44</sup>

3 62. On March 5, 2018, OPEC officials met with U.S. shale executives at  
4 Houston’s “The Grove” restaurant, during which Secretary General Barkindo gave a  
5 speech to dinner attendees. Afterwards, Defendant Pioneer’s then-CEO Tim Dove  
6 summarized Barkindo’s speech to a reporter as an exchange of OPEC’s forward-looking  
7 views on the oil market: “his main message was that [OPEC] believe[s] very strongly that  
8 demand is going to be significant moving forward in terms of growth.” Defendant  
9 Centennial’s CEO, Mark Papa described the speech as “a statement that everyone will  
10 work together to make sure the oil market is well-supplied and everyone is happy to be  
11 working together.”<sup>45</sup>

12 63. OPEC representatives, including Gabriel Mbagha Obiang Lima, Equatorial  
13 Guinea’s petroleum minister, described the meeting between OPEC and U.S. shale  
14 executives as much more than generalizations, with the key takeaway being a shared  
15 commitment to exchange confidential production information: “The key thing is that  
16 information is shared about our projections; it really helps everybody . . . the important  
17 thing is to know how much they [U.S. shale] are investing and their projections because  
18 usually they have good statistics.”<sup>46</sup> Lima explained that, by sharing this information,  
19 “[w]hat we are doing is avoiding volatility,” or put another way – coordinating production  
20 decisions to impact the price of crude oil rather than allowing market forces to dictate  
21 outcomes.<sup>47</sup>

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23 <sup>44</sup> *Id.*

24 <sup>45</sup> Ernest Scheyder and Ron Bousso, *CERAWEEK-U.S. Shale and OPEC Share Steak in*  
25 *Uneasy Truce at Houston Dinner*, REUTERS (Mar. 7, 2018),  
26 <https://www.reuters.com/article/ceraweekenergy-opec-shale/rpt-%20ceraweek-u-s-shale-and-opec-share-steak-in-uneasy-truce-at-houstondinner-idUKL2N1QP05R>.

27 <sup>46</sup> *Id.*

28 <sup>47</sup> *Id.*

64. Nigerian Oil Minister and OPEC representative Emmanuel Ibe Kachikwu agreed that it was time for U.S. shale to “take some responsibilities in terms of stability of oil prices.”<sup>48</sup> Indeed, Secretary General Barkindo confirmed that OPEC and the U.S. shale executives “had a very open, frank and lively conversations on the current state of the cycle and we also compared notes from our experiences during these cycles, how we should proceed going forward. I was very surprised by the high-level of turnout, as well as the interest they [U.S. shale executives] have shown in continuing this energy dialogue.”<sup>49</sup> Barkindo explained that OPEC and Defendants “compared notes on our experiences in this cycle [i.e., the recent price war] which everyone agreed was the most injurious.”<sup>50</sup>

65. As one shale executive, who insisted on remaining anonymous, described it to Reuters, Cowboyistan had parlayed their successful price-war resistance into a seat at OPEC’s “table on pricing.”<sup>51</sup>

66. In the wake of the 2018 conference, Defendant Continental’s CEO Harold Hamm “appeared . . . to be trying to reach a more conciliatory tone with OPEC producers”

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<sup>48</sup> Ernest Sheyder, *Nigeria Prime Minister says majors in shale, OPEC should keep crude price stable*, REUTERS (Mar. 5, 2018), <https://www.reuters.com/article/us-ceraweek-energy-nigeria/nigeria-minister-saysmajors-in-shale-opec-should-keep-crude-price-stable-idINKBN1GH347>.

<sup>49</sup> *OPEC bulletin Special Edition: OPEC international energy dialogues*, OPEC (May 9, 2018), [https://www.opec.org/opec\\_web/static\\_files\\_project/media/downloads/publications/OB022019.pdf](https://www.opec.org/opec_web/static_files_project/media/downloads/publications/OB022019.pdf), at 51.

<sup>50</sup> Patti Domm, *OPEC Wants to Take Its Relationship with US Shale Producers to the Next Level*, CNBC (Mar. 6, 2018), <https://www.cnbc.com/2018/03/06/opec-wants-to-take-its-relationship-with-us-shale-producers-to-the-next-level.html>.

<sup>51</sup> Alex Lawler & Ernest Scheyder, *OPEC to Meet with U.S. Shale Firms in Houston on Monday: Sources*, REUTERS (Feb. 27, 2018), <https://www.reuters.com/article/us-oil-opec-usa/opec-to-meet-withu-s-shale-firms-in-houston-on-monday-sources-idUSKCN1GB2KP>.



1 and, in May 2018, even “attended a board meeting of Saudi Aramco, the oil producer  
2 controlled by OPEC’s largest member, Saudi Arabia.”<sup>52</sup>

3 67. June, 2018 – Vienna, Austria (7th OPEC International Seminar): Following  
4 the CERAWeek 2018 dinner, Secretary General Barkindo invited U.S. shale officials to  
5 join him at an OPEC summit in Vienna in June 2018.<sup>53</sup> Defendant’s executives Scott  
6 Sheffield (Pioneer) and John Hess (Hess) attended the June 2018 OPEC International  
7 Seminar in Vienna, Austria. At the event, Sheffield spoke for all Defendants when he  
8 said, “[t]hey [OPEC] need to put together some kind of deal to phase into the market.  
9 None of us want \$80 to \$100 [per barrel] oil, that’s too high. There’s a sweet spot between  
10 \$60 and \$80.”<sup>54</sup> Sheffield urged, “OPEC needs to fulfill its duty.”<sup>55</sup>

11 68. Critically, the 2018 OPEC summit in Austria was the first time Defendants  
12 admitted publicly to more than listening to OPEC during these meetings. Sheffield  
13 admitted speaking to the OPEC panel about Defendants’ and OPEC’s volumes, and the  
14 effects on global oil prices: “My message yesterday as I spoke to the panel was that it’s  
15 important that OPEC increases production somewhat to make up for the difference . . . .  
16 If they don’t we are going to see \$100 oil or higher.”<sup>56</sup>

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19 <sup>52</sup> Ernest Scheyder, *Continental Resources CEO Harold Hamm pulls out of OPEC*  
20 *meeting*, REUTERS via YAHOO!NEWS (June 18, 2018),  
21 <https://www.yahoo.com/news/continental-resources-ceo-haroldhamm-162200046.html>.

22 <sup>53</sup> Domm, *supra* n.50.

23 <sup>54</sup> Ernest Scheyder, *U.S. Shale Executive Pushes OPEC to Gradually Boost Output*,  
24 REUTERS (June 20, 2018), <https://www.reuters.com/article/oil-opec-pioneer-natl-rsc-idINKBN1JG2OB>.

25 <sup>55</sup> *Id.*

26 <sup>56</sup> Bloomberg Daybreak: *Americas, Pioneer Chairman Sees an OPEC Increase of Up to*  
27 *600,000 B/D*,  
28 BLOOMBERG (June 21, 2018), <https://www.bloomberg.com/news/videos/2018-06-21/pioneerchairman-sees-an-opec-increase-of-up-to-600-000-b-d-video>.



69. Sheffield delivered a message, and apparently got one in return – two days before OPEC’s June 22, 2018, production negotiation, Sheffield predicted to Bloomberg the exact amount of OPEC’s production change.<sup>57</sup>

70. January, 2019 – Davos, Switzerland (World Economic Forum): In January 2019 at the Davos World Economic Forum, OPEC’s Secretary General sat on a panel with John Hess, CEO of Defendant Hess Corp, Vicki Hollub, CEO of Defendant Occidental, and Dan Yergin, Vice Chairman of IHS Markit.<sup>58</sup>

71. According to Reuters, Hess and Hollub both “said that [the] growth of U.S. shale oil output would slow” in the near future.<sup>59</sup> OPEC’s Secretary General addressed the current oil market dynamics at Davos, highlighting the importance of OPEC+ in helping stabilize the oil market over the past two years following the price war.<sup>60</sup> He also underscored that market uncertainties and volatility are detrimental to industry investments, and that continuing joint and collaborative efforts among producers were crucial to ensure timely investments.<sup>61</sup>

72. These comments were praised by Hess, who said that “the Secretary General of OPEC, as well as OPEC Members, play a very important role in stabilizing markets

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<sup>57</sup> Compare *id.* (Sheffield: “The soft number will be around 5-600,000 [bpd], they might announce 1 million . . . and that will phase in over the next few months.”) with Rania El Gamal, *et al.*, *OPEC agrees modest hike in oil supply after Saudi and Iran compromise*, REUTERS (June 22, 2018), <https://www.reuters.com/article/us-oil-opec/opec-agrees-modest-hike-in-oil-supply-after-saudi-andiran-compromise-idUSKBN1JI0OG/> (“Saudi Arabia said the move [increase in production] would translate into a nominal output rise of around 1 million barrels per day (bpd), or 1 percent of global supply. Iraq said the real increase would be around 770,000 bpd[.]”).

<sup>58</sup> IHS performs market analyses on behalf of OPEC member nations.

<sup>59</sup> Dmitry Zhdannikov, *U.S. Oil Firms Tell OPEC Their Growth Will Slow*, REUTERS (Jan. 23, 2019), <https://www.reuters.com/article/uk-davos-meeting-opec-usa-idUKKCN1PH1TG>.

<sup>60</sup> *Id.*

<sup>61</sup> *Id.*

1 for oil, so those efforts are to be recognized.”<sup>62</sup> Referencing OPEC’s relationships with  
 2 Defendants, Barkindo emphasized, “[w]e have to continue to collaborate. It is one  
 3 industry. It is a global industry, and I think our colleagues in the US are on the same page  
 4 with us and we will work together to exchange views.”<sup>63</sup>

5 73. March 11-14, 2019 – Houston, TX, USA (CERAWeek Conference): For the  
 6 third consecutive year, U.S. shale executives met with OPEC members during  
 7 CERAWeek. Bloomberg reported that “[t]he event has become an informal  
 8 communication channel between the cartel and fast-growing shale producers.”<sup>64</sup>  
 9 Discussing his upcoming meeting with U.S. shale executives, Secretary General  
 10 Barkindo shared, “[w]e initiated a valuable dialogue with the U.S. shale producers two  
 11 years ago in the midst of the last cycle and we agreed to continue the dialogue because  
 12 we broke barriers . . . . It is essential we continue the conversation with U.S. shale  
 13 industry.”<sup>65</sup>

14 74. Barkindo reported that a Monday night dinner attended by CEOs John Hess,  
 15 Vicki Hollub, Mark Papa, and Travis Stice, from Defendants Hess, Occidental,  
 16 Centennial, and Diamondback, respectively,<sup>66</sup> included a “friendly conversation on

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17 <sup>62</sup> Tom DiChristopher, *Trump blasted OPEC this past year. Hess CEO says the oil*  
 18 *producer group deserves praise*, CNBC (Jan. 23, 2019),  
 19 [https://www.cnbc.com/2019/01/23/trump-blasted-opec-hess-ceo-says-the-group-](https://www.cnbc.com/2019/01/23/trump-blasted-opec-hess-ceo-says-the-group-deserves-praise.html)  
 20 [deserves-praise.html](https://www.cnbc.com/2019/01/23/trump-blasted-opec-hess-ceo-says-the-group-deserves-praise.html).

21 <sup>63</sup> *Id.*

22 <sup>64</sup> Javier Blas and Kevin Crowley, *OPEC to Break Bread With Shale Competitors for*  
 23 *Third Year*, BLOOMBERG (Mar. 11, 2019), [https://www.bnnbloomberg.ca/opec-to-](https://www.bnnbloomberg.ca/opec-to-break-bread-with-shalecompetitors-for-third-year-1.1227226)  
 24 [break-bread-with-shalecompetitors-for-third-year-1.1227226](https://www.bnnbloomberg.ca/opec-to-break-bread-with-shalecompetitors-for-third-year-1.1227226).

25 <sup>65</sup> *Id.*

26 <sup>66</sup> *CERAWeek 2019 in Review – New World of Rivalries: Reshaping the Energy Future*,  
 27 CERAWEEK.COM (Mar. 2019),  
 28 <https://cdn.ihsmarkit.com/www/pdf/0819/CW19Review.pdf>; Javier Blas & Rachel  
 Adams-Heard, *OPEC Splits Avocado Appetizer with Shale Adversaries in Texas*,  
 BLOOMBERG (Mar. 11, 2019), [https://www.bloomberg.com/news/articles/2019-03-](https://www.bloomberg.com/news/articles/2019-03-11/opec-to-break-bread-with-shale-rivals-in-houston-for-3rd-year#xj4y7vzkg)  
[11/opec-to-break-bread-with-shale-rivals-in-houston-for-3rd-year#xj4y7vzkg](https://www.bloomberg.com/news/articles/2019-03-11/opec-to-break-bread-with-shale-rivals-in-houston-for-3rd-year#xj4y7vzkg).

current industry issues and the immediate prospects and challenges for all.”<sup>67</sup>  
 Diamondback CEO Stice spoke with reporters directly after what he called “a very good  
 session” between OPEC and Defendants, noting that the meeting featured “open dialogue  
 on some of the things that are going on in the U.S. shale revolution, U.S. oil production  
 and the associated balance of what’s going on in our industry.”<sup>68</sup>



*Hess (left) was pictured with OPEC Secretary General Mohammed Barkindo (center) in Houston on March 11, 2019*<sup>69</sup>

75. In January 2019, OPEC and its allies began new production cuts, agreeing to reduce supply by 1.2 million bpd over the next six months.<sup>70</sup> After the cuts were announced, Reuters reported that “U.S. shale producers cheered OPEC’s decision to trim output, a move that sent crude prices higher [when announced] closing at levels that [shale] oil executives said would keep their profits flowing.”<sup>71</sup> At CERAWeek 2019,

<sup>67</sup> Blas & Adams-Heard, *supra* n.66.

<sup>68</sup> *Id.*

<sup>69</sup> *Id.*

<sup>70</sup> Alex Lawler, *OPEC posts first 2019 oil-output rise despite Saudi cuts*, REUTERS (Aug. 30, 2019), <https://www.reuters.com/article/us-oil-opec-survey-idUSKCN1VK1YD>.

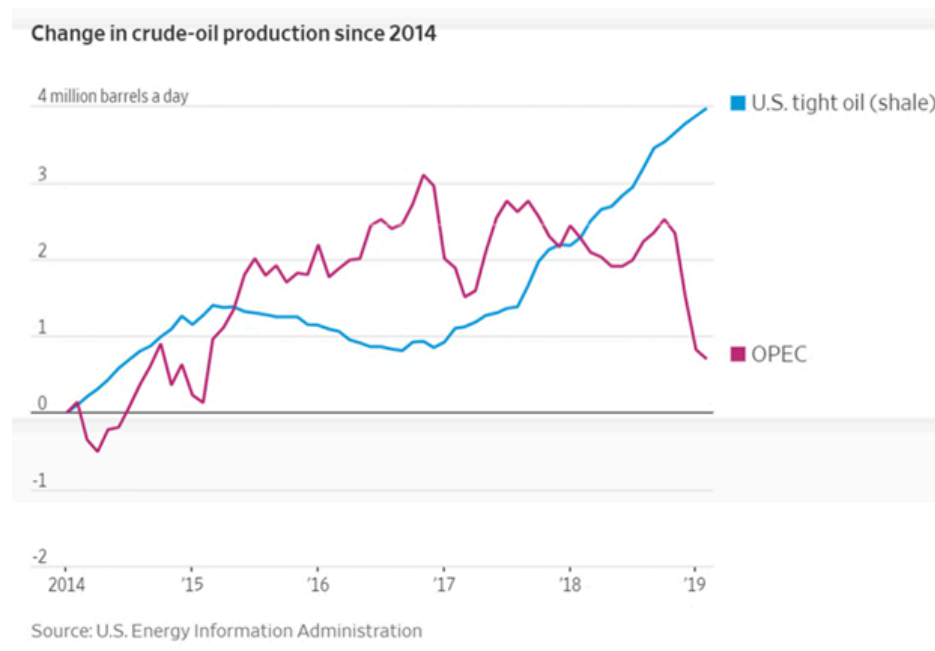
<sup>71</sup> Jennifer Hiller, *U.S. shale producers see OPEC pullback helping 2019 profits*, REUTERS (Dec. 8, 2018),

Barkindo indicated that OPEC and allies will continue supply adjustments through 2019.<sup>72</sup>

### E. 2021: Defendants Actualize Their Agreement with OPEC

76. It is unclear when, exactly, Defendants began coordinating their output in conjunction with OPEC. Through the end of 2018, it at least appeared to the outside world that OPEC's pleas were falling on deaf ears:

**Figure 2. Change in Crude-Oil Productions – U.S. Shale Oil v. OPEC (2014-2019)<sup>73</sup>**



77. Indeed, analysts predicted that 2019 would be the start of “[t]he second wave of the U.S. Shale revolution,” which should have been “concerning for OPEC” because

[https://www.reuters.com/article/idUSL1N1YC20I/#:~:text=HOUSTON%2C%20Dec%207%20\(Reuters\),would%20keep%20their%20profits%20flowing](https://www.reuters.com/article/idUSL1N1YC20I/#:~:text=HOUSTON%2C%20Dec%207%20(Reuters),would%20keep%20their%20profits%20flowing).

<sup>72</sup> OPEC Secretary General on Saudi Arabia's oil production, Venezuela and NOPEC, CNBC (Mar. 12, 2019), <https://www.cnbc.com/video/2019/03/12/opec-secretary-general-on-saudi-arabias-oilproductionvenezuela.html>.

<sup>73</sup> Sarah McFarlane & Pat Minczeski, *OPEC vs. Shale: The Battle for Oil Price Supremacy*, THE WALL STREET J. (Apr. 18, 2019), <https://www.wsj.com/articles/opec-vs-shale-the-battle-for-oil-pricesupremacy-11555588826>.

1 “U.S. oil output is expected to grow by 1.4 million barrels a day this year, to average 12.4  
2 million barrels a day.”<sup>74</sup>

3 78. The second wave never occurred. In 2020, lockdowns associated with the  
4 COVID-19 pandemic cratered gasoline demand, sending multiple shocks through the  
5 world oil markets. Worldwide oil production fell,<sup>75</sup> and the U.S. shale oil industry  
6 consolidated and suffered as production fell and smaller Independents went bankrupt.<sup>76</sup>

7 79. During this economic turmoil, Defendants and OPEC signaled to each other  
8 their willingness to end their price war and market share competition once-and-for-all  
9 and collaborate on their respective production levels, and consequently, global crude oil  
10 prices. In July 2020, OPEC’s Secretary General made it clear that OPEC could inflate  
11 and sustain high crude prices if Defendants played ball: “We were able to reach out to  
12 the U.S. [I]ndependents and we had established a line of communication with them. We  
13 have reached some level of comfort among ourselves. They have been participating also  
14 at their own levels to ensure that this conversation is inclusive and is led by the biggest  
15 producers. There is no objective whatsoever from us as a group or as individual countries  
16 to drive U.S. shale production out of business. . . . Everybody has a role to play. . . . We  
17 are very much appreciative of the support and the cooperation we are getting from the

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20 <sup>74</sup> *Id.*

21 <sup>75</sup> Charles Riley, *Oil Prices Surge as OPEC and Its Allies Extend Production Cuts*, CNN  
22 BUSINESS (Mar. 4, 2021), <https://www.cnn.com/2021/03/04/investing/opec-oil-prices-saudi-russia/index.html> (due to the global Coronavirus pandemic and market panic,  
23 OPEC members agreed to “slash[] output [of crude oil] by a record-shattering 9.7 million  
24 barrels per day”).

25 <sup>76</sup> Irina Slav, *Shale Executives See Little Chance of Significant Growth*,  
OILPRICE.COM via BUSINESS INSIDER (Dec. 6, 2020),  
26 <https://markets.businessinsider.com/news/stocks/shaleexecutives-see-little-chance-of-significant-growth-1029867633> (“Between January and October, 43 oil and gas  
27 producers in North America filed for bankruptcy protection. Most of them were from  
28 the shale patch.”).

U.S. both at the level of policymakers as well as from industry.”<sup>77</sup> On November 28, 2020, Defendant EOG Resources’ CEO Bill Thomas confirmed Defendants’ willingness, as a group, to follow OPEC’s lead on pricing: “In the future, certainly we believe OPEC will be the swing producer – really, totally in control of oil prices. . . . We don’t want to put OPEC in a situation where they feel threatened, like we’re taking market share while they’re propping up oil prices.”<sup>78</sup>

80. When the world emerged from the pandemic in early 2021, gasoline demand surged, and with it, so did crude oil prices, reaching nearly \$70 a barrel in March 2021. As OPEC and OPEC+ countries emerged from the pandemic, they collectively withheld production to push up prices further.<sup>79</sup>

81. Defendants also responded to rising prices by withholding production, suddenly (and in near-unison) preaching supply “discipline” for the first time in the history of U.S. shale. Over the course of 2021, Defendants would continue to signal to each other, OPEC, and the market that they were no longer competing for market share or willing to act as swing producers:

- a. In a February 2021 interview, Defendant Chesapeake CEO Doug Lawler explained that U.S. shale producers were entering a “new era” of shale production that “requires a different mindset” of “more discipline and

<sup>77</sup> *OPEC Secretary General: No objective to drive US shale out of business*, OIL & GAS JOURNAL (July 9, 2020), <https://www.ogj.com/general-interest/article/14179258/opec-secretary-general-noobjective-to-drive-us-shale-out-of-business>.

<sup>78</sup> Kevin Crowley, *et al.*, *The Pandemic Has Broken Shale and Left Oil Markets in OPEC Hands*, BLOOMBERG (Nov. 28, 2020), <https://www.bloomberg.com/news/articles/2020-11-28/the-pandemic-has-broken-shale-and-left-oil-markets-in-opec-hands>.

<sup>79</sup> Charles Riley, *Oil Prices Surge as OPEC and Its Allies Extend Production Cuts*, CNN BUSINESS (Mar. 4, 2021), <https://www.cnn.com/2021/03/04/investing/opec-oil-prices-saudi-russia/index.html>.



responsibility.”<sup>80</sup> Defendant Pioneer CEO Scott Sheffield agreed, predicting that small companies would increase output but in the aggregate U.S. output would remain flat, even if crude prices go above \$60, as the large U.S. Independents would jointly practice discipline.<sup>81</sup>

b. In March 2021, on the same day OPEC announced supply restrictions, Defendant Occidental CEO Vicki Hollub said that despite a “healthier supply and demand environment” and “a V-shaped” post-pandemic recovery, U.S. oil production would not return to pre-pandemic heights, because Defendants and other U.S. shale producers were “committed to value growth, rather than production growth.”<sup>82</sup>

c. In April 2021, Pioneer CEO Sheffield said that U.S. shale producers risked another price war with OPEC and its allies if they resumed the breakneck production growth of the last decade. He also balked at the federal government’s forecasts that predicted an increase in domestic oil production, and instead declared he was “totally against” any production increase as “producers now know the stakes and will stick to their mantra of capital discipline.”<sup>83</sup>

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<sup>80</sup> Alex Lawler & Jennifer Hiller, *OPEC, U.S. Oil Firms Expect Subdued Shale Rebound Even as Crude Prices Rise*, REUTERS (Feb. 23, 2021), <https://www.reuters.com/business/energy/opecus-oil-firms-expect-subdued-shale-rebound-even-crude-prices-rise-2021-02-22/>.

<sup>81</sup> *Id.*

<sup>82</sup> Pippa Stevens, *U.S. Oil Production Won’t Return to Pre-Pandemic Levels, Says Occidental CEO*, CNBC (Mar. 4, 2021), <https://www.cnbc.com/2021/03/04/us-oil-production-wont-return-to-prepandemic-levels-occidentalceo.html#:~:text=Occidental%20CEO%20Vicki%20Hollub%20said,Evolve%20conversation%20with%20Brian%20Sullivan.>

<sup>83</sup> Kevin Crowley, *Pioneer Chief Warns of OPEC+ Price War Risk*, RIGZONE (Apr. 14, 2021), [https://www.rigzone.com/news/wire/pioneer\\_chief\\_warns\\_of\\_opec\\_price\\_war\\_risk-14-apr-2021-165162-article/](https://www.rigzone.com/news/wire/pioneer_chief_warns_of_opec_price_war_risk-14-apr-2021-165162-article/).



- 1 d. In a June 2021 interview with Reuters, Sheffield said he was “confident the  
2 producers will not respond” to the high crude oil prices by increasing  
3 production, because they were focused on “shareholder returns.”<sup>84</sup>  
4 According to Reuters, “[i]n the United States, closely held companies have  
5 contributed substantially to rig additions this year, but Sheffield said those  
6 smaller firms should not drive up volumes enough to ruffle OPEC+  
7 producers.”<sup>85</sup>
- 8 e. On an August 5, 2021, earnings call, Defendant EOG President and CEO  
9 Bill Thomas, echoing Lawler’s February 2021 language, referenced a “new  
10 era” of collaboration in the global crude oil market with a “more positive  
11 macro environment than we’ve been in since really the shale business  
12 started. I think OPEC+ is solid. I think the U.S. will remain disciplined. And  
13 so, I think the industry is in for a long run of really good results.”<sup>86</sup>
- 14 f. On October 3, 2021, Defendant Pioneer CEO Sheffield said U.S. producers  
15 were not willing to increase supply to curb soaring crude oil prices that were  
16 “under OPEC control,”<sup>87</sup> reflecting Defendants’ production restraint  
17 agreement. Sheffield reaffirmed Pioneer’s commitment to the agreement,  
18 promising to cap any Pioneer output increase at 5% per year no matter the  
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20 <sup>84</sup> Liz Hampton, *U.S. Shale Industry Tempers Output Even as Oil Prices Jump*,  
21 REUTERS (June 28, 2021), [https://www.reuters.com/business/energy/us-shale-industry-  
22 tempers-output-even-oil-price-jumps-2021-06-28/](https://www.reuters.com/business/energy/us-shale-industry-tempers-output-even-oil-price-jumps-2021-06-28/).

23 <sup>85</sup> *Id.*

24 <sup>86</sup> EOG Resources (EOG), Q2 2021 Earnings Call Tr., THE MOTLEY FOOL (Aug. 5,  
25 2021),  
26 [https://www.fool.com/earnings/call-transcripts/2021/08/05/eog-resources-eog-q2-2021-  
earningscall-transcript/](https://www.fool.com/earnings/call-transcripts/2021/08/05/eog-resources-eog-q2-2021-earningscall-transcript/).

27 <sup>87</sup> Derek Brower & David Sheppard, *US Shale Drillers Cannot Contain Oil Price Rise*,  
28 *Pioneer Boss Says*, FIN. TIMES (Oct. 3, 2021), [https://www.ft.com/content/c21eb656-  
8d09-45ce-a13a-7d8419426b05](https://www.ft.com/content/c21eb656-8d09-45ce-a13a-7d8419426b05).

price of crude oil, explaining “everybody’s going to be disciplined, regardless whether it’s \$75 Brent,<sup>88</sup> \$80 Brent, or \$100 Brent . . . .”<sup>89</sup>

82. Given that Defendants’ breakeven prices at the time were around \$40/barrel,<sup>90</sup> Defendants’ newly-discovered restraint came as a surprise to some oil industry observers:

a. In January 2021, Reuters reported that “U.S. shale producers are keeping their pledges to hold the line on spending and keep output flat, a departure from previous boom cycles.”<sup>91</sup>

b. In June 2021, another Reuters columnist noted that “U.S. shale producers have normally captured market share from OPEC+ whenever prices have been above \$55-60 per barrel.”<sup>92</sup> 2021’s “run up in crude prices, and oil output curbs imposed by the OPEC+ producers group, historically would

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<sup>88</sup> “Brent” refers to Brent crude, a widely recognized benchmark for pricing crude oil internationally. The price of Brent crude oil is determined through trading on the Intercontinental Exchange (“ICE”) in London. It is often used as a reference point for setting oil prices.

<sup>89</sup> Brower & Sheppard, *supra* n.87.

<sup>90</sup> EOG Resources, Value Matters: 4Q 2021 Presentation, (2022), [https://s24.q4cdn.com/589393778/files/doc\\_financials/2021/q4/EOG\\_0222.pdf](https://s24.q4cdn.com/589393778/files/doc_financials/2021/q4/EOG_0222.pdf) (Defendant EOG’s price needed to secure 10% return on capital, not breakeven, was ~\$40); Occidental Petroleum Corp., Q3 2020 Earnings Call Tr., OXY.COM (Nov. 10, 2020), <https://www.oxy.com/globalassets/documents/investors/quarterlyearnings/OXY3Q20Transcript.pdf> (Defendant Occidental’s breakeven price ~\$40); Diamondback Energy, Investor Presentation (Nov. 2021), at Slide 11, <https://www.diamondbackenergy.com/staticfiles/532c60b3-f8f0-4f43-8368-91b9f4b628e2> (Defendant Diamondback Energy’s 2021 breakeven price was “approximately \$32 per barrel.”).

<sup>91</sup> Liz Hampton, *U.S. Shale Industry Tempers Output Even as Oil Prices Jump*, REUTERS (Jan. 28, 2021), <https://www.reuters.com/business/energy/us-shale-industry-tempers-output-even-oil-price-jumps-2021-06-28>.

<sup>92</sup> John Kemp, *U.S. Shale Restraint Pushes Oil Prices to Multi-Year High*, REUTERS (June 4, 2021), <https://www.reuters.com/article/global-oil-kemp-idAFL5N2NM37M>.

have triggered a drilling boom.”<sup>93</sup> However, the author observed that Defendants’ output restraints had “emboldened OPEC+ to maintain its own output curbs, temporarily removing the threat of lost market share and accelerating the upward pressure on prices. . . . Shale producers have publicly reiterated their new commitment to output restraint in interviews as well as calls with analysts and investors.”<sup>94</sup> The author noted that “there is a broad consensus among OPEC+ countries and the U.S. shale industry on the need for slower output growth, higher prices, and wider profit margins.”<sup>95</sup>

c. On Defendant Chesapeake’s Q4 2021 earnings call, Bank of America Managing Director and Head of U.S. Oil and Gas was confounded by Chesapeake’s new strategy, telling Chesapeake CEO that their plans to slow production would be “the easiest way to destroy value” for the company in the long term.<sup>96</sup>

83. OPEC, however, was not surprised. In early 2021, OPEC estimated that U.S. shale production would see a significant annual drop. Reuters reported that anonymous OPEC sources confirmed “[t]he lack of a shale rebound could make it easier for OPEC and its allies to manage the market.”<sup>97</sup> OPEC also signaled that the price war was over. Secretary General Barkindo told Reuters that “U.S. shale is an important stakeholder in our global efforts to restore balance to the oil market” and that Independents and OPEC “have a shared responsibility in this regard.”<sup>98</sup>

<sup>93</sup> Hampton, *supra* n.91.

<sup>94</sup> Kemp, *supra* n.92.

<sup>95</sup> *Id.*

<sup>96</sup> Chesapeake Energy Corporation (CHK), *CEO Nick Dell’Osso on Q4 2021 Results – Earnings Call Transcript*, SEEKING ALPHA (Feb. 24, 2022), <https://seekingalpha.com/article/4489980-chesapeake-energy-corporation-chk-ceo-nick-delloso-on-q4-2021-results-earnings-call>.

<sup>97</sup> Lawler & Hiller, *supra* n.80.

<sup>98</sup> *Id.*

## F. 2022-2023: \$200 a barrel? No Thanks

84. In 2022, after Russia invaded Ukraine, crude oil prices spiked. Unlike the steep fall in demand during the early days of COVID-19, this was a supply-side shock that resulted in a decrease in the volume of oil available in the U.S. market, both from increased strain on supply chains, and more importantly, the separation of Russia's oil production from the world market.

85. By mid-2022, oil crossed \$120 a barrel. At this price, oil cost more than at any point during the five-year runup to the OPEC Price War, and nearly quadruple the 2016 price war low water mark.

86. OPEC responded to the possibility that the high prices might recede with further production restraint, including cuts in October 2022 of "two million barrels per day." These amounts were announced as crude prices began to normalize from their near-record highs, and were intended to "stabilize the recent fall in global energy prices."<sup>99</sup>

87. Despite record prices in 2022 and consistently high prices in 2023, in a break from their prior behavior,<sup>100</sup> Defendants refused to increase production in an independently economically rational manner:

- a. In February of 2022, as Russian troops staged on the Ukrainian border in advance of the invasion, Sheffield again made comments that support the existence of an agreement between and among Defendants: "In regard to the industry, it's been interesting watching some of the announcements so far,

<sup>99</sup> Jeff Stein, et al., *OPEC, Allies Move to Slash Oil Production, Eliciting Blistering White House Response*, THE WASH. POST (Oct. 5, 2022), <https://www.washingtonpost.com/business/2022/10/05/opec-plus-oil-cut-russia-saudi-arabia/>.

<sup>100</sup> See Lawler & Scheyder, *supra* n.51; Erik Norland, *As Oil Prices Plunge, What Will Swing Producers Do?*, CME GROUP (Nov. 21, 2018), <https://www.cmegroup.com/education/featured-reports/as-oilprices-plunge-what-will-swing-producers-do.html> (in the past, "higher [crude oil] prices incentivized an enormous increase in U.S. production", and even OPEC members understood that "[i]t's normal for shale oil, tight oil [production] to increase . . . whenever oil prices support it.").

the public[ly listed] [I]ndependents are staying in line” and “I’m confident they will continue to stay in line.”<sup>101</sup> Indeed, following the massive 2022 oil price spike during which oil prices increased 20% between just January and February 2022, Sheffield emphasized, “[w]hether it’s \$150 oil, \$200 oil, or \$100 oil, we’re not going to change our growth plans[.]”<sup>102</sup>

b. Later in February, other Defendants signaled their alignment. During an earnings call, Defendant Continental’s CEO Berry confirmed, “[w]e project generating flat to 5% annual production growth over the next five years. . . .”<sup>103</sup>

c. Defendant Diamondback’s executive Stice explained on February 22, 2023, “we have no reason to put growth before returns . . . we will continue to be disciplined.”<sup>104</sup>

d. Bloomberg reported on February 24, 2022 that Defendant “EOG Resources Inc. plan[ned] to restrain oil growth [in 2022] despite surging prices, falling into line with most other major U.S. independent shale producers. . . . like [Defendant] Pioneer Natural Resources and [Defendant] Continental Resources[, who] are also limiting increases to less than 5% this year.”<sup>105</sup>

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<sup>101</sup> Tsvetana Paraskova, *Not Even \$200 Oil Will Make Shale Giants Drill Aggressively*, OILPRICE.COM (Feb. 18, 2022), <https://oilprice.com/Energy/Energy-General/Not-Even-200-Oil-Will-Make-Shale-Giants-Drill-Aggressively.html#:~:text=The%20largest%20U.S.%20shale%20producers,shale%20firms%20said%20this%20week.>

<sup>102</sup> *Id.*

<sup>103</sup> *Id.*

<sup>104</sup> Geert De Lombaerde, *Diamondback to Keep Production Flat, Invest \$1.75 Billion in 2022*, OIL & GAS J. (Feb. 23, 2022), <https://www.ogj.com/drilling-production/article/14234465/diamondback-to-keepproduction-flat-invest-175b-in-22>.

<sup>105</sup> Kevin Crowley, *EOG Holds Back Oil-Production Growth in Line with Shale Peers*, BLOOMBERG (Feb. 24, 2022), <https://www.bloomberg.com/news/articles/2022-02-24/eog-holds-back-oil-productiongrowth-in-line-with-shale-peers>.

- 1 e. In March 2022, Occidental Petroleum’s CEO Vicki Hollub stated that  
2 Occidental had a “huge inventory of high-quality investments” available  
3 around the world, especially in U.S. shale, but was not acting on those  
4 opportunities to expand production, instead focused on maintaining high  
5 profits.<sup>106</sup>
- 6 f. On an August 2022 earnings call, Defendant EOG said it planned to keep  
7 production growth to “low single digits” in 2023 and it was “committed to  
8 remaining disciplined” despite ideal economic conditions for production  
9 increases.<sup>107</sup> In 2022, EOG increased production by only 4% and said it was  
10 targeting the same increase in 2023.<sup>108</sup>
- 11 g. In January 2023, Sheffield confirmed that the “aggressive growth era of US  
12 shale is over” and that Pioneer and the other Defendants were “no longer a  
13 swing producer.”<sup>109</sup>
- 14 h. When asked in a March 2023 interview why Occidental was not using its  
15 profits to “drill more wells” and “bring down prices,” Defendant  
16 Occidental’s President, Vicki Hollub responded that “prices are in a good  
17 place right now,” “gas prices at the pump are not so bad at this price,” and  
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19 <sup>106</sup> Pippa Stevens, *Oil Producers in a ‘Dire Situation’ and Unable to Ramp Up Output,*  
20 *Says Oxy CEO*, CNBC (Mar. 8, 2022), [https://www.cnbc.com/2022/03/08/oil-producers-](https://www.cnbc.com/2022/03/08/oil-producers-in-a-dire-situation-and-unable-to-ramp-output-says-oxy-ceo.html)  
21 [in-a-dire-situation-and-unableto-ramp-output-says-oxy-ceo.html](https://www.cnbc.com/2022/03/08/oil-producers-in-a-dire-situation-and-unable-to-ramp-output-says-oxy-ceo.html).

22 <sup>107</sup> EOG Resources (EOG), Q2 2022 Earnings Call Tr., THE MOTLEY FOOL (Aug. 5,  
23 2022),  
24 [https://www.fool.com/earnings/call-transcripts/2022/08/05/eog-resources-eog-q2-2022-](https://www.fool.com/earnings/call-transcripts/2022/08/05/eog-resources-eog-q2-2022-earningscall-transcript/)  
25 [earningscall-transcript/](https://www.fool.com/earnings/call-transcripts/2022/08/05/eog-resources-eog-q2-2022-earningscall-transcript/).

26 <sup>108</sup> Liz Hampton, *U.S. Shale Producer EOG Sticks to 4% Annual Output Growth,*  
27 REUTERS (Aug. 5, 2022), [https://www.reuters.com/business/energy/us-shale-producer-](https://www.reuters.com/business/energy/us-shale-producer-eog-maintain-low-single-digit-oil-output-2022-08-05/)  
28 [eog-maintain-low-single-digit-oil-output-2022-08-05/](https://www.reuters.com/business/energy/us-shale-producer-eog-maintain-low-single-digit-oil-output-2022-08-05/).

<sup>109</sup> Derek Brower and Myles McCormick, *What the End of the US Shale Revolution*  
*Would Mean for the World*, FIN. TIMES (Jan. 15, 2023),  
<https://www.ft.com/content/60747b3b-e6ea-47c0-938daf515816d0f1>.



Occidental had no intention of increasing production to meet global demand and lower U.S. consumer gas prices, despite having the ability to profitably increase production.<sup>110</sup>

88. Again, knowing Independents' breakeven prices were continuing to fall,<sup>111</sup> oil industry observers expressed disbelief at Defendants' refusal to compete for market share:

a. In the words of the Washington Post, the price increases following the Russian invasion were a "clear signal to raise [shale] production; we're talking Bat- Signal clarity here."<sup>112</sup>

<sup>110</sup> Ian Thomas, *U.S. Won't Reach a New Record in Oil Production 'Ever Again,' Says Pioneer Natural Resources CEO*, CNBC (Mar. 9, 2023), <https://www.cnbc.com/2023/03/09/us-wont-reach-new-record-oilproduction-ever-again-pioneer-ceo.html>.

<sup>111</sup> E.g., Press Release, Continental Resources Announces Record 2021 Results; 2022 Projections Highlight Increasing Cash Flow and Corporate Returns, News Release (Exhibit 99.1), SEC ARCHIVES (Feb. 14, 2022), <https://www.sec.gov/Archives/edgar/data/732834/000119312522042827/d272362dex991.htm> (Defendant Continental reported that for 2022 it was "projecting an approximately \$30 WTI free cash flow breakeven price."); Centennial Resource Development Inc., 2022 Corporate Sustainability Report, PERMIAN RES.COM (2022), <https://permianres.com/wpcontent/uploads/2022/08/Centennial-2022-Corporate-Sustainability-Report.pdf>. (\$32 breakeven for Defendant Centennial); Using Scenarios to Understand Risks, Opportunities, CHESAPEAKE ENERGY (2023), <https://sustainability.chk.com/climate/portfolio-resilience/> (Defendant Chesapeake breakeven between \$33 and \$42); Investor Relations Presentation, May 2022, HESS CORP. (May 2022), <https://investors.hess.com/static-files/3814592c-05ea-4659-9651-88012e29468f> (Defendant Hess breakeven ~\$45); The Value Portfolio: Pioneer Natural Resources is Heavily Undervalued, SEEKING ALPHA (Aug. 9, 2023), <https://seekingalpha.com/article/4593056-pioneer-natural-resources-heavilyundervalued> (Defendant Pioneer breakeven \$39); Irina Slav, *Running Out of Sweet Spots: Shale Growth May Not Materialize*, MARKETS INSIDER (Feb. 7, 2022), <https://markets.businessinsider.com/news/stocks/running-out-of-sweet-spots-the-biggestproblem-for-us-shale-1031168908> ("Technologically, oil and gas resources can be stretched to near infinity as drilling technology advances further and further.").

<sup>112</sup> Denning, *supra* n.14.



- b. A February 2022 Bloomberg article wondered why Defendant EOG wouldn't "take advantage of higher prices by pumping more crude from its shale fields." The article said that EOG "plan[ned] to restrain oil growth this year despite surging prices, falling into line with most other major U.S. independent shale producers."<sup>113</sup>
- c. In March 2022, a CNBC anchor observed: "I know we keep hearing about this key code word from all of the oil companies right now that they are 'disciplined,' but when you see oil at north of 120 dollars a barrel, I mean it's one thing to be disciplined, it's another thing to miss an opportunity."<sup>114</sup>
- d. Again, in March 2023, the Financial Times published an article titled, "Oil executives warn of higher prices now that OPEC is back 'in charge.'"<sup>115</sup> Another March 2023 article, this one from CNBC, was titled "US won't reach a new oil record in oil production 'ever again' says Pioneer Natural Resources CEO."<sup>116</sup>
- e. On April 3, 2023, after OPEC made further cuts, Bloomberg reported that the U.S. shale industry did not plan to "break a three-year trend" by increasing production in response to rising oil prices, and would not "rescue" U.S. consumers from high gas prices, despite being "flush with cash after record profits."<sup>117</sup> According to one industry expert, "OPEC and shale are

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<sup>113</sup> Crowley, *supra* n.105.

<sup>114</sup> Stevens, *supra* n.106.

<sup>115</sup> Myles McCormick, *Derek Brower, & Justin Jacobs, Oil Executives Warn of Higher Prices Now that OPEC Is Back in Charge*, FIN. TIMES (Mar. 8, 2023), <https://www.ft.com/content/f1674a6e-39ae-4abb-ae2a-40fefb58d6b9>.

<sup>116</sup> Ian Thomas, *U.S. Won't Reach a New Record in Oil Production 'Ever Again,' Says Pioneer Natural Resources CEO*, CNBC (Mar. 9, 2023), <https://www.cnbc.com/2023/03/09/us-wont-reach-new-record-oilproduction-ever-again-pioneer-ceo.html>.

<sup>117</sup> Kevin Crowley and Mitchell Ferman, *Don't Expect US Shale to Quickly Fill the Gap Left by OPEC+ Cut*, BLOOMBERG (Apr. 3, 2023),

much more on the same team now, with supply discipline on both sides” which “really puts a floor under the price of oil long term.”<sup>118</sup>

89. Defendants also continued meeting with OPEC officials in 2022 and 2023:
- a. 2022: Once again, Defendants met with OPEC officials during the 2022 CERAWeek Conference in Houston, Texas between March 6-10, 2022. Reuters reported that at the time of this conference, “[i]t was at least the fourth time since 2017 that U.S. shale oil producers and OPEC officials have held such meetings to discuss energy concerns.”<sup>119</sup> In Houston, Defendants and OPEC “gathered in a private room at a restaurant and U.S. producers presented OPEC Secretary General Barkindo with a bottle labeled ‘Genuine Barnett Shale’ – from the oilfield that launched the shale revolution. Barkindo proudly displayed the memento as he left the meeting, which included executives from Hess Corp . . . and Chesapeake Energy.”<sup>120</sup> As Reuters noted, Defendants and OPEC “found themselves on similar sides as oil prices have surged well above \$100 a barrel: in no rush to rapidly boost production.”<sup>121</sup> Chesapeake CEO Domenic Dell’Osso confirmed that “[w]ere shale to ramp up output only to have prices fall, we have destroyed a lot of value for shareholders and haven’t helped the problem.”<sup>122</sup>

[https://www.bloomberg.com/news/articles/2023-04-03/opecsurprise-cut-won-t-be-filled-by-us-shale-oil?in\\_source=embedded-checkout-banner](https://www.bloomberg.com/news/articles/2023-04-03/opecsurprise-cut-won-t-be-filled-by-us-shale-oil?in_source=embedded-checkout-banner).

<sup>118</sup> *Id.*

<sup>119</sup> Liz Hampton & Arathy Somasekhar, *OPEC Meets with U.S. Shale Executives as Oil Prices Skyrocket*, REUTERS (Mar. 7, 2022), [https://www.reuters.com/business/opec-meet-with-us-shale-executivesus-energy-conference-oil-prices-skyrocket-2022-03-08/#:~:text=HOUSTON%2C%20March%207%20\(Reuters\),prices%20soared%20over%20supply%20concerns](https://www.reuters.com/business/opec-meet-with-us-shale-executivesus-energy-conference-oil-prices-skyrocket-2022-03-08/#:~:text=HOUSTON%2C%20March%207%20(Reuters),prices%20soared%20over%20supply%20concerns). In attendance: EQT Corp Chief Executive Officer Toby Rice, Hess Corp CEO John Hess and Chesapeake Energy CEO Domenic Dell’Osso.

<sup>120</sup> Hampton, *supra* n.29.

<sup>121</sup> *Id.*

<sup>122</sup> *Id.*

b. 2023: In March, 2023, FT reported that “about two dozen [U.S. shale executives] including [Defendants’ executives:] Sheffield [of Pioneer], . . . Nick Dell’Osso of Chesapeake Energy, Travis Stice of Diamondback Energy, Vicki Hollub of Occidental Petroleum, and John Hess of Hess Corporation met with OPEC Secretary General[-elect] Haitham Al Ghais<sup>123</sup> for a private dinner in a downtown Houston steakhouse” to reaffirm their agreement to restrict production, “[d]espite recent record profits.”<sup>124</sup> During this dinner, it was reported that “[t]he shale executives pressed Al Ghais on how much spare production capacity OPEC could deploy, and offered their own assessment of how much extra output the US could deliver this year – a range between 400,000 and 600,000 b/d, according to one person at the dinner.”<sup>125</sup> In the article, Sheffield doubled down on his support of OPEC, “I think the people that are in charge now are three countries – and they’ll be in charge the next 25 years. . . . Saudi first, UAE second, Kuwait third.”<sup>126</sup>

90. Early in 2023, Defendants removed all doubt that they were coordinating with OPEC.

91. On January 5, 2023, Defendant Pioneer’s CEO Sheffield stated that “OPEC ministers are frustrated over the recent price fall,” before predicting that forthcoming

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<sup>123</sup> In January 2022, OPEC declined to grant Mohammad Sanusi Barkindo a third term as Secretary General and chose Haitham Al-Ghais, a veteran oil official from Kuwait, as his successor. Barkindo was scheduled to leave his position at the end of July 2022, but on July 5, he passed away. According to the New York Times, “[t]here is no indication that the change of leadership will influence how much oil OPEC produces.” Stanley Reed, Mohammad Barkindo, OPEC’s top official, dies, THE N.Y. TIMES (July 6, 2022), <https://www.nytimes.com/2022/07/06/business/opec-barkindo.html>.

<sup>124</sup> Myles McCormick, *et al.*, *Oil Executives Warn of Higher Prices Now that OPEC Is Back in Charge*, FIN. TIMES (Mar. 8, 2023), <https://www.ft.com/content/f1674a6e-39ae-4abb-ae2a-40fefb58d6b9>.

<sup>125</sup> *Id.*

<sup>126</sup> *Id.*

1 production was “going to change . . . . If [price] stays too low, it wouldn’t surprise me if  
2 [OPEC] ha[s] another cut . . . . [W]e’ll see what happens in the next 90 days.”<sup>127</sup>

3 92. 87 days later, OPEC “shocked traders around the world”<sup>128</sup> when it  
4 announced a “surprise” production cut, when OPEC “had been largely expected to stick  
5 to its already agreed 2m bpd cuts.”<sup>129</sup>

6 93. In between Sheffield’s prediction and the reveal, on March 27, 2023, news  
7 emerged that some Defendants, including at least Pioneer (Sheffield’s company) and  
8 EOG, had pulled back the hedge positions they had previously established to protect  
9 against downward oil price movements. This left Defendants “suddenly vulnerable” and  
10 exposed them to massive economic risk if oil prices went down.<sup>130</sup>

11 94. Indeed, Defendant Pioneer’s CEO Sheffield defended the extraordinarily  
12 risky move, stating “we’re not going to hedge,” and that he was still “optimistic that we’ll  
13 see \$100 a barrel before the end of the year.”<sup>131</sup>

14 95. Less than a week after news emerged of Defendants’ exposed positions, on  
15 April 2, 2023, OPEC announced their “surprise” production cut, slashing 1.15 million  
16 barrels of oil production per day.<sup>132</sup> Defendants’ failure to hedge was inexplicable but for  
17 their advanced knowledge of OPEC’s planned production cuts.

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18 <sup>127</sup> Kevin Crowley, *One Shale Executive Correctly Called OPEC+’s Surprise Output Cut*,  
19 BLOOMBERG (Apr. 4, 2023), <https://www.bloomberg.com/news/articles/2023-04-04/one-shale-executivecorrectly-called-opec-s-surprise-output-cut?sref=NqTCpwwa#xj4y7vzkg>.  
20

21 <sup>128</sup> *Id.*

22 <sup>129</sup> Reuters, *OPEC+ Announces Surprise Cuts in Oil Production*, THE GUARDIAN  
23 (Apr. 2, 2023), <https://www.theguardian.com/business/2023/apr/02/opec-announces-surprise-cuts-in-oilproduction-of-about-115-mbpd>.  
24

25 <sup>130</sup> Justin Jacobs, *Shale Oil Drillers Left Exposed After Pulling Back Price Hedges*, FIN.  
26 TIMES (Mar. 28, 2023), <https://www.ft.com/content/c3baf69f-41fc-42ea-b13a-5ef6f546e143>.

27 <sup>131</sup> *Id.*

28 <sup>132</sup> Reuters, *supra* n.129.

96. In April 2023, an energy analyst succinctly summarized the effects of Defendants' output constraint agreement:

In its early days, shale behaved like a dimmer, with output growth accelerating proportionally as oil prices were dialed up. That ability to respond quickly to the market was due to the speed at which shale wells could be developed: a few months compared to the years or decades of Big Oil projects. Today, shale is as responsive as in the past. But there's a difference. *The dimmer appears to be capped at a certain level: No matter how high oil prices go above that level – say \$100 a barrel – the industry will no longer add rigs to sop up market share.* Rather, it will stay put and go into harvest mode with existing wells – that's exactly what happened in 2022, much to the consternation of the White House, which urged shale companies to drill more.<sup>133</sup>

97. Independents had the ability to increase production and gain market share, they just chose not to:

**Table 1. Defendants' U.S. Oil Production Growth Rates In pre- and post-Class Period**

Defendant	2017-2019 U.S. Oil Production Growth Rate (Comparison Period)	2021-2023 U.S. Oil Production Growth Rate (Class Period)
Centennial/Permian <sup>134</sup>	123%	56%
Chesapeake	31%	-63%
Continental	43%	42%
Diamondback	220%	19%
EOG	36%	6%
Hess	25%	-6%
Occidental	89%	8%
Pioneer	34%	3%

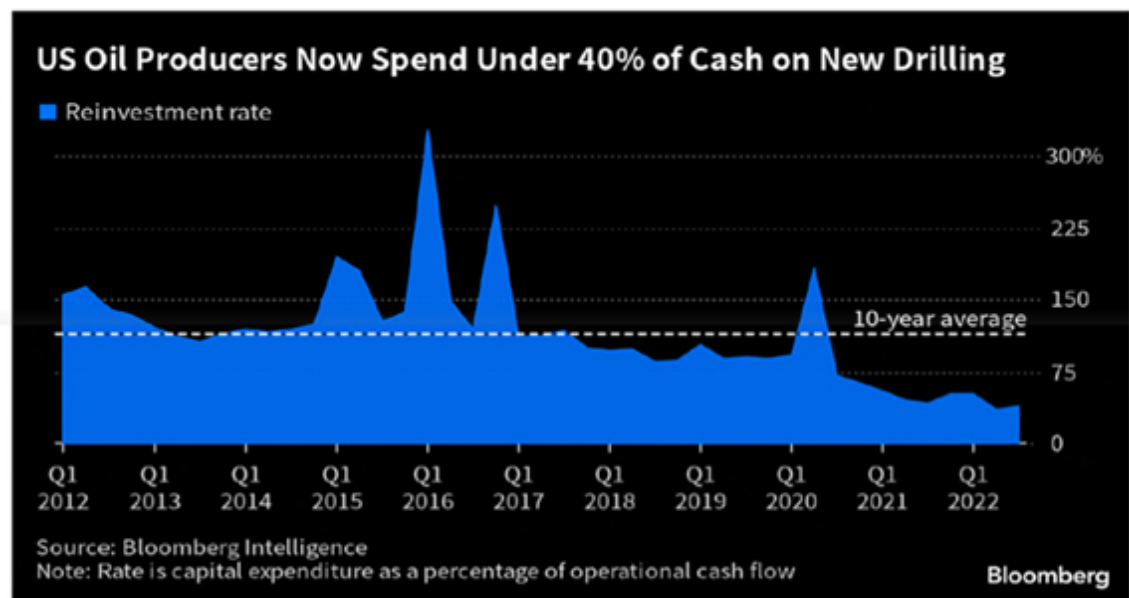
<sup>133</sup> Blas, *supra* n.21.

<sup>134</sup> On September 1, 2022, *Centennial Resources merged with Colgate Energy Partners II, LLC to form Permian Resources. Centennial, Colgate Finalize \$3.9B Merger; Debut as Permian Resources Corp*, SHALE EXPERTS (Sept. 1, 2022), [https://www.shaleexperts.com/articles/Centennial-Colgate-Finalize-3.9B-Merger-Debut-as-Permian-Resources-Corp\\_999951603](https://www.shaleexperts.com/articles/Centennial-Colgate-Finalize-3.9B-Merger-Debut-as-Permian-Resources-Corp_999951603). Accordingly, the 56% figure listed in Table 1 for Centennial is its 2021-2022 pre-merger growth rate as public figures do not permit Plaintiff to back-out production figures from Colgate's rigs post-acquisition.

Defendants' Production Weighted Average	63%	14%
Average Crude Oil Price per Barrel	\$55.01	\$78.42
Average U.S. Consumer Gasoline Price	\$2.67	\$3.61

98. Defendants' production restraint agreement worked. Defendants are reaping the rewards in the form of massive revenue increases, while not reinvesting that additional revenue into new production. Compare Figure 3 with Figures 4, 5, 6, 7, 8, 9, and 10 (recording Defendants' revenue growth after 2020).

**Figure 3. U.S. Shale Producer's Reinvestment Rate (capital expenditure as a percentage of operational cash flow)**

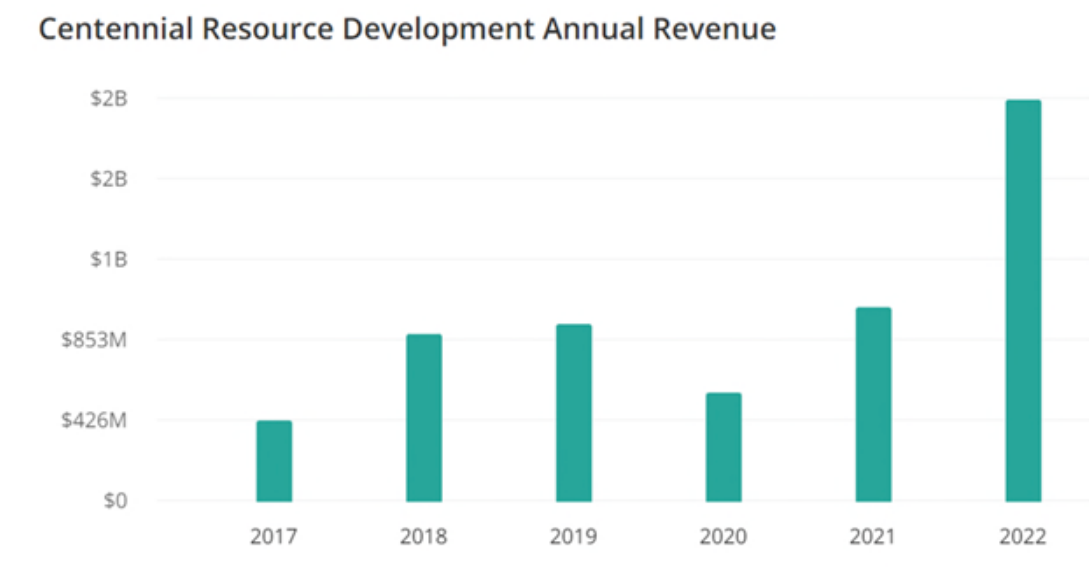




**Figure 4. Pioneer’s Annual Revenue (USD)**

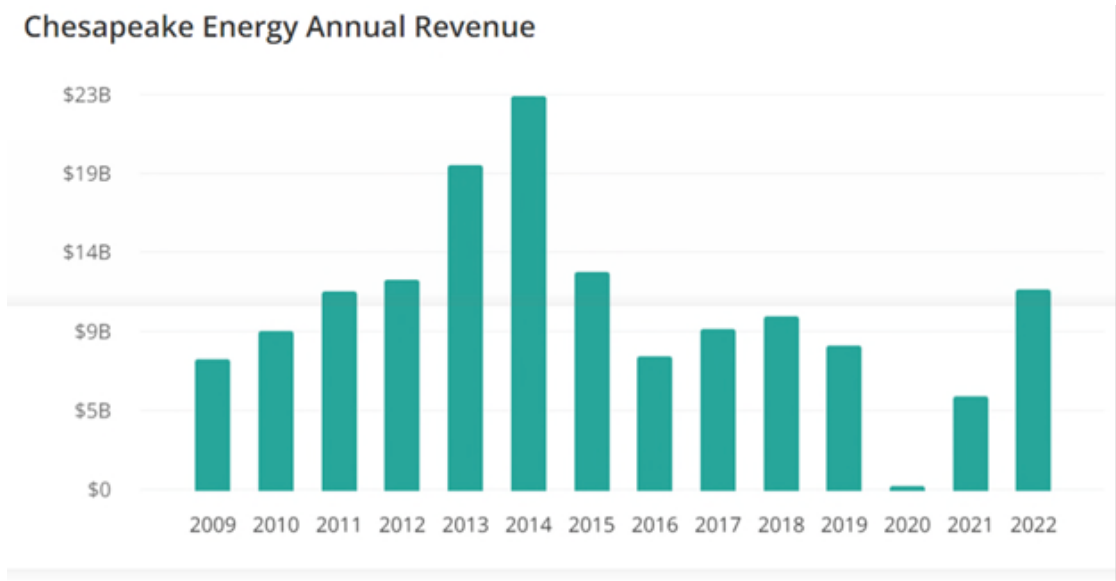


**Figure 5. Permian/Centennial’s Annual Revenue (USD)**

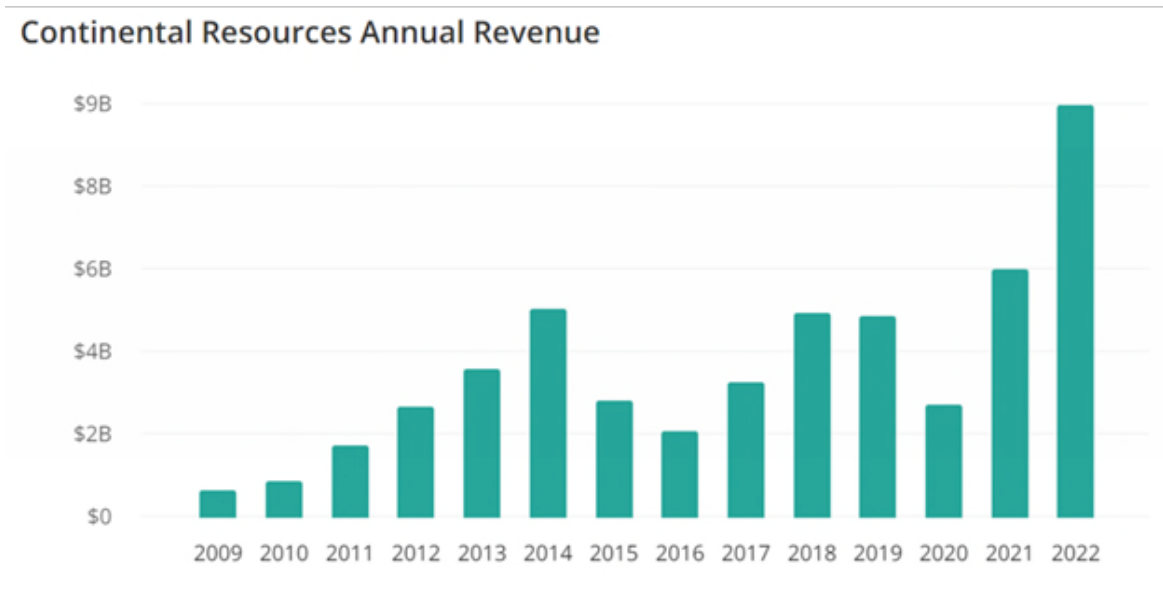


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**Figure 6. Chesapeake’s Annual Revenue (USD)**

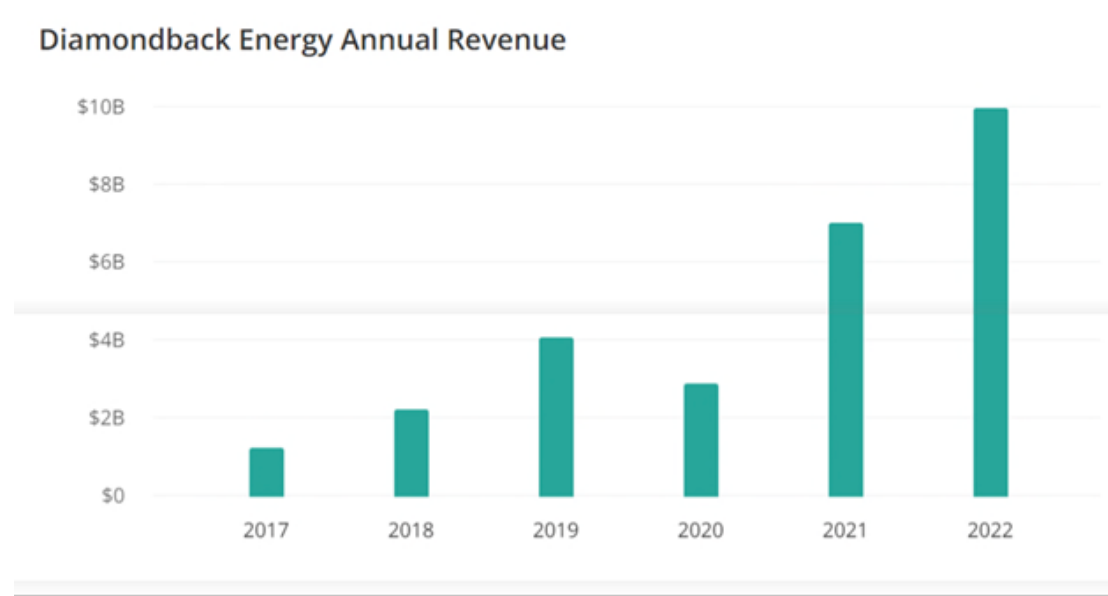


**Figure 7. Continental’s Annual Revenue (USD)**



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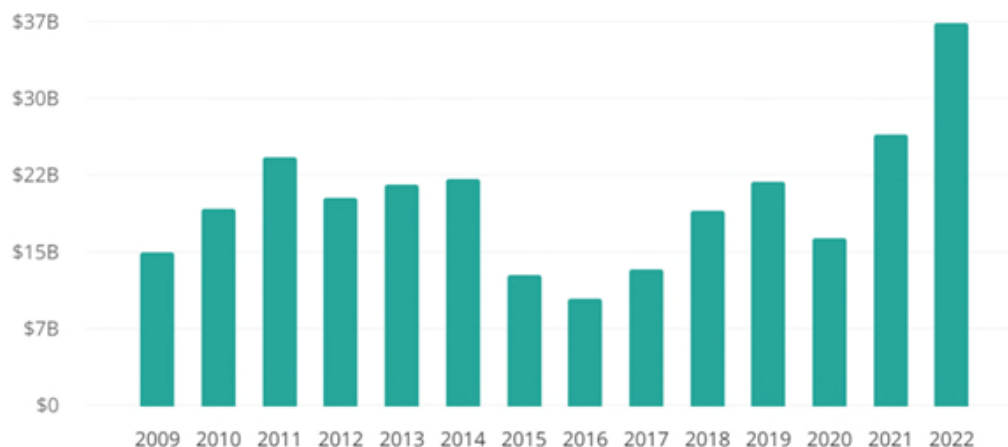
**Figure 8. Diamondback’s Annual Revenue (USD)**



**Figure 9. EOG’s Annual Revenue (USD)**



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**Figure 10. Occidental's Annual Revenue (USD)****Occidental Petroleum Annual Revenue**

### **G. Defendants' "Restraint" Is Economically Irrational, Absent Agreement**

99. The terms Defendants used may have varied: being “disciplined,” or focusing on “value growth,” or “staying in line,” or operating for “shareholder returns.” But they are all code words for each Defendants’ agreement to coordinate and restrain domestic shale oil production. Further, Defendants’ repeated public confirmation of their production discipline was an admission that they each had spare productive capacity that they chose not to utilize.

100. In a competitive market for arguably the most important commodity on earth: crude oil, expanding production to take advantage of prices above your breakeven is the economically rational response. If you do not, your competitor will; taking margin share and reinvesting their additional profits into further productive capacity and/or efficiency gains. Defendants taught OPEC this lesson during the Shale Revolution.

101. In a competitive market, no single Defendant would restrain production unless they knew their competitors would also restrain their production. No business in a competitive market would turn down opportunities to make three times marginal cost (i.e., breakeven), and couch that economically irrational decision with a preposterous statement about focusing on “shareholder returns.” In a competitive market, if you are not drilling that oil, someone else is.

102. And others did drill some of that oil. Notoriously conservative and well-known to view fracking as a waste of time (in part because their overhead structure made small-scale operations relatively more expensive), the supermajors started investing in shale in 2021 and 2022 at rates previously unseen, in direct response to U.S. shale producers “underinvesting as an industry”:<sup>135</sup>

- a. ExxonMobil planned to boost its 2022 production level in the Permian Basin by 25% in response to record high crude oil prices.<sup>136</sup>
- b. Similarly, Chevron planned on a 10% increase in the same region in 2022 “from an even larger production base.”<sup>137</sup>
- c. Mid way through 2022, Chevron anticipated a “15% year-over-year increase” in shale oil production from 2021 and promised to continue “bolstering production.”<sup>138</sup>
- d. In May 2023, ExxonMobil Chief Executive Darren Woods said that Exxon is hoping to double the amount of oil produced from its U.S. shale holdings over a five-year period using new technologies.<sup>139</sup>

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<sup>135</sup> Clifford Krauss, *What Exxon & Chevron are Doing with Those Big Profits*, THE N.Y. TIMES (Feb. 1, 2023), <https://www.nytimes.com/2023/02/01/business/energy-environment/exxon-chevron-oilgas-profit.html>

<sup>136</sup> Kevin Crowley, *et al.*, *Exxon and Chevron Plan Permian Oil Surge as Peers Preach Caution*, BLOOMBERG (Feb. 2, 2022), <https://www.bloomberg.com/news/articles/2022-02-01/exxonjoins-chevron-in-permian-oil-surge-as-peers-preach-caution>.

<sup>137</sup> *Id.*

<sup>138</sup> *Chevron to Boost Permian Oil Production as Demand for Reliable Energy Grows*, CHEVRON (June 16, 2022), <https://www.chevron.com/newsroom/2022/q2/chevron-to-boost-permian-oil-production-asdemand-for-reliable-energy-grows>.

<sup>139</sup> Sabrina Valle, *Exxon CEO Says Technology Advances Could Double Its Shale Output*, REUTERS (June 1, 2023), <https://www.reuters.com/business/energy/exxon-ceo-says-5-year-program-could-double-itsshale-output-2023-06-01/#:~:text=Exxon%20CEO%20says%20technology%20advances%20could%20double%20its%20shale%20output,->

103. Smaller, non-public shale companies drilled some of that oil, too. In 2022, “[s]maller, privately held firms . . . raised production in response to higher prices and are going full steam ahead.”<sup>140</sup> Due to the gap in production left by Defendants, these smaller private producers “lead output gains during the highest [crude oil] prices in seven years.”<sup>141</sup> For example, Reuters reported that, “Tall City Exploration, a privately-backed Permian [basin] producer, added a second drilling rig . . . and is eying a three-fold increase” from 2021 in 2022 production.<sup>142</sup>

104. But small shale oil producers going from one rig to two is not enough to meaningfully move U.S. production when Defendants control nearly 20% of the total active oil rigs in the U.S., including conventional oil rigs and rigs owned by supermajors.<sup>143</sup> With those rigs, in 2023 Defendants were responsible for approximately 16.2% of U.S. total crude oil production (including conventional crude oil). Defendants are able to leverage their collective market share because of how fragmented the domestic oil market is: of the 247 companies operating oil rigs in the U.S., 162 companies are running just one rig.<sup>144</sup> Only 10 companies own 15 or more rigs – five are Defendants (EOG, Occidental, Pioneer, Diamondback, and Continental), and three of the other five are supermajors (Exxon, Chevron, and ConocoPhillips).<sup>145</sup>

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By%20Sabrina%20Valle&text=HOUSTON%2C%20June%20201%20(Reuters),year%20period%20using%20new%20technologies

<sup>140</sup> Liz Hampton, *U.S. Shale Oil Forecasts Keep Rising as Smaller Producers Lead the Way*, Reuters (Mar. 2, 2022), <https://www.reuters.com/business/energy/us-shale-oil-forecasts-keep-rising-smallerproducers-lead-way-2022-03-02/>.

<sup>141</sup> *Id.*

<sup>142</sup> *Id.*

<sup>143</sup> Data obtained from <https://oilgasleads.com/top-drilling-company/>.

<sup>144</sup> *Id.*

<sup>145</sup> See *supra* n.143.



105. Moreover, Defendants’ market power is exacerbated by the fact that conventional oil production in the U.S. is largely fixed and cannot quickly add or remove production volume in response to price changes.

106. OPEC believes itself to be outside the reach of the Sherman Act, so OPEC doesn’t use code words when describing its coordination with, and the coordination amongst, Defendants: OPEC and Defendants “collaborate,”<sup>146</sup> “compare[] notes[s],”<sup>147</sup> “work together to exchange views,”<sup>148</sup> discuss “how [OPEC and Defendants] should proceed going forward,”<sup>149</sup> “further explore the mechanic of achieving [OPECs and Defendants’] common objective,”<sup>150</sup> and discuss OPECs and Defendants’ “shared responsibility”<sup>151</sup> for global oil markets.

107. Whether expressed in code words or frank terms, Defendants’ agreement by and between themselves and OPEC to coordinate U.S. domestic shale oil production is per se illegal under the Sherman Act.

#### **H. The FTC Takes Action**

108. On May 2, 2024, the FTC filed a complaint before the FTC against Exxon and Pioneer seeking, as part of the proposed acquisition of Pioneer by Exxon, to ban Sheffield from joining the Board of Directors of Exxon, which had previously been a condition of the acquisition.

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<sup>146</sup> DiChristopher, *supra* n.62.

<sup>147</sup> OPEC bulletin Special Edition, *supra* n.49, at 51 (OPEC Secretary General Barkindo).

<sup>148</sup> DiChristopher, *supra* n.62.

<sup>149</sup> OPEC bulletin Special Edition, *supra* n.49, at 51 (OPEC Secretary General Barkindo).

<sup>150</sup> Blas & Smith, *supra* n.30 (OPEC Secretary General Barkindo).

<sup>151</sup> Sam Meredith, *OPEC Calls on US Shale Oil Producers to Accept ‘Shared Responsibility’ of Slashing Global Supply*, CNBC (Oct. 10, 2017), <https://www.cnbc.com/2017/10/10/opec-calls-on-us-shale-oilproducers-to-accept-shared-responsibility.html> (OPEC Secretary General Barkindo).

109. The FTC’s complaint alleges that, in relevant part, Sheffield communicated directly – through private platforms such as text and WhatsApp – with other Defendant CEOs and OPEC representatives – to coordinate on production capacity.<sup>152</sup>

110. The specific messages are redacted, but the FTC alleges that the dinner between Sheffield, Barkindo, and other Defendant CEOs referenced herein, led to further direct communications between those individuals setting pricing and policy.

111. Press reports on May 2, 2024 indicated that the FTC intended to refer the matter to the Department of Justice for criminal investigation.

112. On May 3, 2024, ExxonMobil completed its acquisition of Pioneer Natural Resources Company.

### PLUS FACTORS

113. The presence of a number of factors, referred to as “plus factors” and “super plus factors” render the U.S. shale oil industry highly conducive to collusion. Plus factors are “economic actions and outcomes, above and beyond parallel conduct by oligopolistic firms, that are largely inconsistent with unilateral conduct but largely consistent with explicitly coordinated action,” and therefore support an inference of collusion.<sup>153</sup> “Super plus factors are actions or outcomes that would almost never be observed in the absence of collusion, [such that], it is reasonable to presume that the cartel finds these conducts or outcomes important to the implementation and operation of the collusive structures.”<sup>154</sup>

114. The following plus and super plus factors alleged herein support an inference that Defendants’ actions constituted a per se unlawful price-fixing conspiracy, not merely parallel conduct:

- a. The market conditions for U.S. shale oil are favorable to collusion. As discussed above, the U.S. shale oil industry is highly fragmented, with a

<sup>152</sup> [https://www.ftc.gov/system/files/ftc\\_gov/pdf/2410004exxonpioneercomplaintredacted.pdf](https://www.ftc.gov/system/files/ftc_gov/pdf/2410004exxonpioneercomplaintredacted.pdf)

<sup>153</sup> William E. Kovacic, *et al.*, *Plus Factors and Agreement in Antitrust Law*, 110 MICH. L. REV. 393, 393 (2011).

<sup>154</sup> See *Id.* at 426.

1 small number of larger producers and hundreds of smaller producers. These  
2 larger producers (Defendants) have excess capacity; and have industry trade  
3 associations they regularly take part in, giving them ample time and  
4 opportunity to coordinate supply restraints and curtail cheating on the  
5 conspiracy. As detailed above, Defendants did in fact meet during trade  
6 association gatherings, including annually at the CERAWeek Conference in  
7 Houston, TX, to discuss their internal cooperation and the overall  
8 cooperation with OPEC by all Defendants to maintain that excess capacity.

9 b. The market conditions for crude oil sold in the U.S. are susceptible to the  
10 price effects of collusion because it, and the downstream products for which  
11 it is the key input, is a daily-use commodity that has no substitute for many  
12 purchasers and high switching costs for the remainder, leading to highly  
13 inelastic demand.<sup>155</sup>

14 c. Defendants' actions were against Defendants' independent self-interests but  
15 for the existence of an agreement. As detailed above, Defendants repeatedly  
16 met with each other and OPEC representatives and discussed amongst  
17 themselves and with OPEC representatives their confidential business plans,  
18 including forward-looking production and capacity information. No rational  
19 business would share this proprietary and competitively sensitive  
20 information with a direct competitor, absent collusion. Following these  
21 exchanges, Defendants then decided not to increase their respective  
22 production volumes when that would have been in their individual rational  
23 economic best interests, given rising prices. Instead, Defendants withheld  
24 production in a manner that would only be in their individual rational  
25 economic best interests if Defendants had an agreement between themselves

26  
27 <sup>155</sup> Gasoline itself has highly inelastic demand, meaning that very few consumers will  
28 switch to alternative products as the price at the pump rises. This reinforces the  
inelasticity of upstream demand for crude oil.

and OPEC to coordinate production levels so as to maintain crude oil prices at artificially high levels. Defendants repeatedly communicated forward-looking production data and publicly commented on each other's production announcements in a manner that would be irrational, absent an agreement.

### ANTITRUST INJURY

#### **Defendants' Agreement to Constrain Shale Oil Production Has Inflated the Price of Crude Oil Throughout the Class Period**

115. Historically, global crude oil demand was primarily met by oil obtained from conventional drilling. Following the Shale Revolution, the influence of U.S. shale production on crude oil prices (and gasoline prices) is undeniable, a fact recognized by market analysts and economists.

- a. A Forbes article from 2019, claims that "without the U.S. shale oil boom, [crude] oil prices would have never dropped back below \$100/bbl" because, since 2008, "U.S. oil production increased by 8.5 million bpd – equal to 73.2% of the global increase in production."<sup>156</sup>
- b. In a 2017 article titled "The oil market in the age of shale oil," economists concluded that, since 2014, US shale oil has affected oil prices by increasing global crude oil supply and influencing OPEC policies.<sup>157</sup>
- c. In October 2019, the Executive Office of the U.S. President's Council of Economic Advisors declared that the U.S. shale revolution has "reduced the global price of oil by 10 percent" since 2007.<sup>158</sup>

<sup>156</sup> Robert Rapier, *The U.S. Accounted for 98% of Global Oil Production Growth in 2018*, FORBES (June 23, 2019), <https://www.forbes.com/sites/rrapier/2019/06/23/the-u-s-accounted-for-98-of-global-oilproduction-growth-in-2018/?sh=249e989b5125>.

<sup>157</sup> Irma Alonso Alvarez 7 Virginia Di Nino, *The oil market in the age of shale oil*, 8 ECB ECON. BULLETIN, 57-74 (2017).

<sup>158</sup> *The Value of U.S. Energy Innovation & Policies Supporting the Shale Revolution*, COUNCIL OF ECON. ADVISORS (Oct. 2019), <https://trumpwhitehouse.archives.gov/wpcontent/uploads/2019/10/The-Value-of-U.S.-Energy-Innovation-and-Policies-Supporting-the-Shale-Revolution.pdf>.

d. In 2020, economists from the Federal Reserve Bank of Dallas found that without the shale oil revolution, oil prices would have risen by 36% in 2018.<sup>159</sup>

e. In 2023, an article in the International Journal of Energy Economics and Policy states that, in the past, “[t]he increase in US crude oil production, driven by shale oil . . . significantly increased oil supply, directly affecting the price of crude oil . . . .”<sup>160</sup>

116. As noted above, U.S. Independents’ output decisions have a disproportionate impact on the price of crude oil because they are swing producers for the global market.<sup>161</sup> When competing with each other (and OPEC), as the largest Independents in a very fractured production landscape, Defendants have sufficient market power to dictate whether the U.S. can produce enough shale oil in response to high crude prices to “swing” the market and push prices down.

117. Defendants acknowledge that they have this power and are choosing not to use it. For example, on March 2, 2022, the New York Times reported that, “[e]xecutives of several companies, including [Defendant] Pioneer Natural Resources . . . and [Defendant] Continental Resources, have said in recent days that they were committed to limiting production to avoid oversupplying the market and pushing down prices . . . .”<sup>162</sup>

118. Since at least 2021, Defendants have collectively coordinated their production decisions, leading to production growth rates lower than would be seen in a competitive market, despite high oil prices and healthy global demand.

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<sup>159</sup> Nathan S. Balke, *et al.*, *The Shale Revolution and the Dynamics of the Oil Market*, FED. RESERVE BANK OF DALLAS (June 17, 2020), <https://www.dallasfed.org/-/media/documents/research/papers/2020/wp2021.pdf>.

<sup>160</sup> Rodhan, *supra* n.22, at 433-43.

<sup>161</sup> Lee, *supra* n.20.

<sup>162</sup> Stanley Reed, *As Oil Soars, OPEC and Its Allies Decline to Offer Relief*, The N.Y. TIMES (Mar. 2, 2022), <https://www.nytimes.com/2022/03/02/business/oil-prices-opec.html>.

119. Despite production increases from supermajors and smaller private producers, Defendants' production restraint has had a considerable impact on total U.S. shale production. In 2022, U.S. shale oil production increased by only 500,000 barrels, which was 50% short of market analysts' general yearly estimates.<sup>163</sup>

120. Instead of providing price relief at the pump, Defendants took advantage of supply chain bottlenecks caused by global crises like COVID and Russia's invasion of Ukraine to obtain record profits and fund expanded stock buybacks, which benefitted only Defendants and their shareholders.<sup>164</sup>

### **Defendants' Agreement to Constrain Shale Oil Production Has Inflated the Price of Retail Gasoline Purchased by Plaintiff and the Class**

121. Gasoline consumers in the U.S., like Plaintiff and the proposed class members, purchase gasoline from gas stations. Approximately 54% of the U.S. price of gasoline is comprised of the price of crude oil used in the manufacturing process.<sup>165</sup> Consequently, as recognized by the U.S. Energy Information Administration, "[r]etail gasoline prices are mainly affected by crude oil prices . . . ."<sup>166</sup>

<sup>163</sup> Eric Rosenbaum, *Oil CEOs are Doubling Down on Buybacks as Biden Budget Seeks to Quadruple Tax*, CNBC (Mar. 7, 2023), <https://www.cnbc.com/2023/03/07/oxy-ceo-doesnt-seem-worried-about-politics-of-buybacks-gas-prices.html>.

<sup>164</sup> Ro Khanna *et. al.*, *Congressional Letter to FTC Chair Lina Khan*, Congress of the United States (Mar. 6, 2024), <https://khanna.house.gov/sites/evo-subsites/khanna.house.gov/files/evo-mediadocument/Letter%20to%20FTC%20on%20Big%20Oil%20Consolidation.pdf>.

<sup>165</sup> *The Four Main Factors that Influence U.S. Gas Prices*, U.S. DEP'T OF ENERGY (last accessed Feb. 26, 2024), <https://www.energy.gov/sites/default/files/2023-04/GasPriceFactors2.jpg>. The remainder of gasoline prices are driven by distribution and marketing costs (16%), refining costs (14%) and taxes (16%).

<sup>166</sup> *Gasoline explained: Gasoline price fluctuation*, U.S. ENERGY INFO. ADMIN. (last updated Apr. 19, 2023), <https://www.eia.gov/energyexplained/gasoline/pricefluctuations.php#:~:text=Gasoline%20prices%20generally%20follow%20crude%20oil%20prices.&text=Gasoline%20prices%20tend%20to%20increase,expected%20gasoline%20demand%20or%20consumption>.



122. Indeed, Defendants’ own trade association, the American Petroleum Institute admits that “the price of crude oil is the primary determinant of the price we pay at the pump”<sup>167</sup> and that “[n]ationwide on a quarterly basis, crude oil prices have explained more than 90% of the variation in [U.S.] gasoline prices since 2020.”<sup>168</sup>

123. That crude oil prices drive gasoline prices is not surprising when one considers how crude oil moves through the supply chain from Defendants to consumers. Defendants and other producers of crude oil sell crude oil to refineries, who use chemical separation and reaction processes to convert crude oil into gasoline and other products (e.g., diesel oil, jet fuel, and other manufacturing feedstocks). The refineries then transport the gasoline to bulk terminal storage facilities. Because crude oil is the main raw material used to refine gasoline sold in the United States, Defendants’ conspiracy had a direct effect on Plaintiff and members of the Class who were forced to purchase gasoline at artificially inflated levels.

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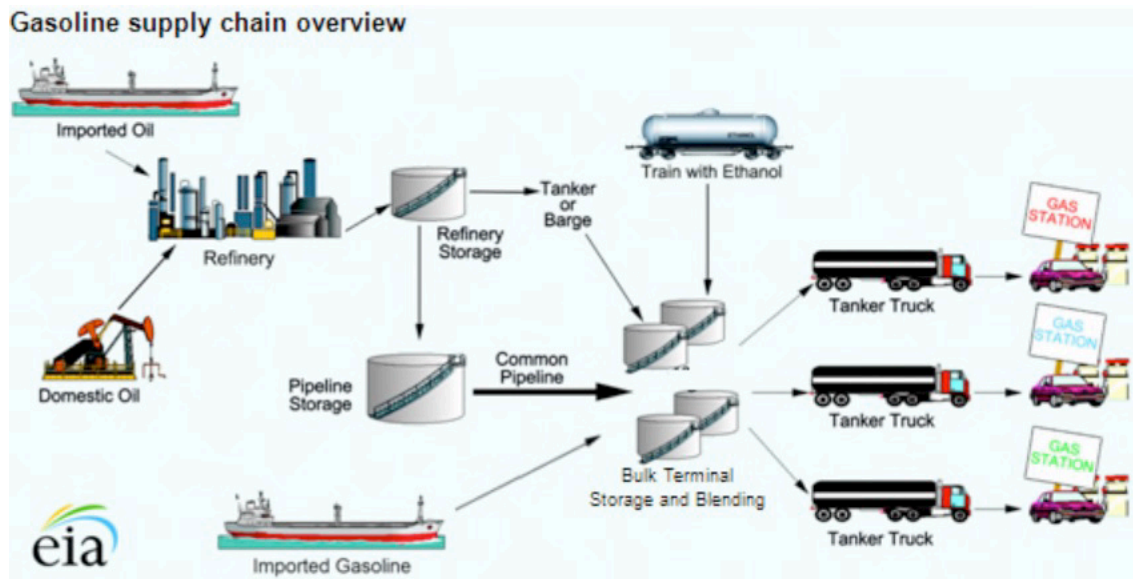
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<sup>167</sup> *Gas Prices Explained: Five Fast Facts About U.S. Gasoline Prices*, AM. PETROLEUM INST., (last accessed Mar. 11, 2024), <https://www.api.org/oil-and-natural-gas/energy-primers/gas-pricesexplained#:~:text=The%20primary%20factors%20impacting%20gasoline,gasoline%20retailers%20pay%20to%20distributors>.

<sup>168</sup> *Id.* See also *Factors that impact gas prices*, NACS (Apr. 05, 2023) <https://www.convenience.org/Topics/Fuels/The-Price-Per-Gallon> (“Retail gasoline prices move an estimated 2.4 cents per gallon for every \$1 change in the price per barrel [of crude oil].”).

**Figure 11. U.S. Gasoline Supply Chain**

124. Gas stations purchase gasoline wholesale from refiners (or other gasoline marketers who have purchased from the refineries) at a price that is directly tied to the price that was paid by refineries for crude oil, including crude oil sold to those refineries by Defendants. Gas stations set the price of retail gasoline above the wholesale price they pay, therefore passing on to Plaintiff and the Classes any increase in the wholesale price. Indeed, the National Association of Convenience Stores, a body which represents American gas stations, has confirmed that gas stations mark up the price they pay for gasoline by 35 cents a gallon on average when setting the price at the pump.<sup>169</sup> This can be seen in Figure 12 immediately below, which shows that U.S. gas prices follow the prices paid by U.S. refineries for crude oil.

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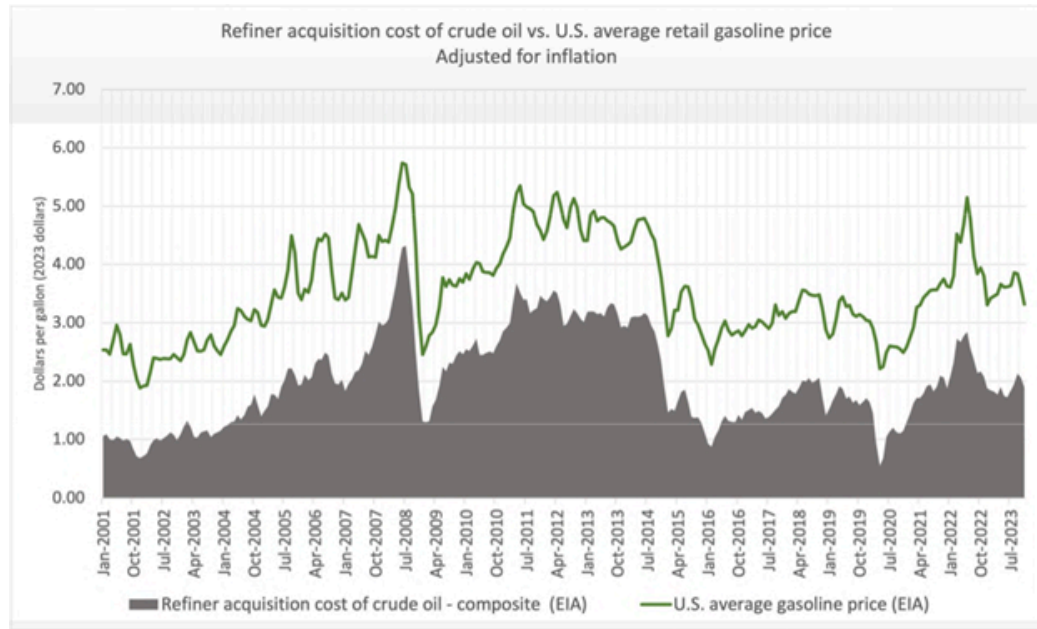
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<sup>169</sup> Lenard, *supra* n.4.

**Figure 12. Refiners Crude Oil Acquisition Costs vs U.S. Average Gasoline Prices (Adjusted for Inflation)**



125. Therefore, the price of crude oil has a direct effect on the price of retail gasoline.<sup>170</sup> Because crude oil is the main raw material used to refine gasoline sold in the United States, and because changes in crude oil prices drove changes in gasoline prices paid by Plaintiff and members of the Classes throughout the relevant period, Defendants’ conspiracy had a direct effect on Plaintiff and members of the Classes who were forced to purchase gasoline at artificially inflated levels.

### CLASS ACTION ALLEGATIONS

126. Plaintiff brings this action on behalf of himself and under Federal Rule of Civil Procedure 23(a), (b)(1), and (b)(2) as representative of a class of indirect sellers seeking injunctive relief (“Nationwide Injunctive Relief Class”) defined as:

<sup>170</sup> Ian Thomas, *U.S. won’t reach a new record in oil production ‘ever again,’ says Pioneer Natural Resources CEO*, CNBC (Mar. 9, 2023), <https://www.cnbc.com/2023/03/09/us-wont-reach-new-record-oilproduction-ever-again-pioneer-ceo.html> (In his 2023 State of the Union, President Biden said that U.S. gasoline prices were too high because oil producers invested “too little” of their “record profits” to ramp up domestic production and “used those record profits to buy back their own stock, rewarding their CEOs.”).

1 All persons and entities who purchased retail gasoline for personal use from  
2 a gas station in the United States between January 1, 2021 and until the  
3 Defendants' unlawful conduct and its anticompetitive effects cease to  
4 persist.

5 127. Plaintiff also brings this action on behalf of himself and all others similarly  
6 situated as a class action under Federal Rules of Civil Procedure 23(a) and 23(b)(3),  
7 seeking damages as well as equitable relief, on behalf of the following state Class  
8 ("California Class"):

9 All persons and entities who purchased retail gasoline from a gas station in  
10 California between January 1, 2021 and until the Defendants' unlawful  
11 conduct and its anticompetitive effects cease to persist.

12 128. Specifically excluded from these Classes are Defendants; the officers,  
13 directors, or employees of any Defendant; any entity in which any Defendant has a  
14 controlling interest; and an affiliate, legal representative, heir, or assign of any Defendant.  
15 Also excluded from both Classes are any federal, state, or local governmental entities,  
16 any judicial officer presiding over this action and the members of his/her immediate  
17 family and judicial staff, any juror assigned to this action, and any coconspirator  
18 identified in this action.

19 129. Both Classes are so numerous as to make joinder impracticable. Plaintiff  
20 does not know the exact number of Class members but the above-defined classes are  
21 readily identifiable and are ones for which records should exist. Plaintiff believes that due  
22 to the nature of the product market there are at least millions of members of both Classes  
23 in the United States.

24 130. Common questions of law and fact exist as to all members of both Classes.  
25 Plaintiff and both Classes were injured by the same unlawful price-fixing conspiracy, and  
26 Defendants' anticompetitive conduct was generally applicable to all the members of the  
27 Classes, and relief to both Classes as a whole is appropriate. Common issues of fact and  
28 law include, but are not limited to, the following:

- a. whether Defendants and their co-conspirators engaged in a combination or conspiracy to fix, raise, maintain, or stabilize the price of crude oil and/or gasoline in the United States;
- b. the duration of the conspiracy alleged herein and the acts performed by Defendants and their co-conspirators in furtherance of the conspiracy;
- c. whether such combination or conspiracy violated the antitrust and consumer protection laws of the United States and/or California;
- d. whether the conduct of Defendants and their co-conspirators, as alleged in this Complaint, caused injury to the Plaintiff and other members of the Classes;
- e. whether Defendants caused Plaintiff and the Classes to suffer damages in the form of overcharges on gasoline;
- f. the effect of Defendants' alleged conspiracy on the prices of retail gasoline sold in the United States during the Class Period;
- g. the appropriate Class-wide measure of damages; and
- h. the nature of appropriate injunctive relief to restore competition in the U.S. market for gasoline.

131. Plaintiff's claims are typical of the claims of Class members, and Plaintiff will fairly and adequately protect the interests of both Classes. Plaintiff and all members of both Classes are similarly affected by Defendants' unlawful conduct in that they paid artificially inflated prices for gasoline sold in the U.S., resulting from price-fixing in the crude oil market by cartel members.

132. Plaintiff's claims arise out of the same common course of conduct giving rise to the claims of the other members of the Classes. Plaintiff's interests are coincident with and typical of, and not antagonistic to, those of the other members of the Classes.

133. Plaintiff has retained counsel with substantial experience litigating complex antitrust class actions in myriad industries and courts throughout the nation.

134. The questions of law and fact common to the members of the Classes predominate over any questions affecting only individual members, including issues relating to liability and damages.

135. Class action treatment is a superior method for the fair and efficient adjudication of the controversy, in that, among other things, such treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of evidence, effort, and expense that numerous individual actions would engender. The benefits of proceeding through the class mechanism, including providing injured persons or entities with a method for obtaining redress for claims that it might not be practicable to pursue individually, substantially outweigh any difficulties that may arise in management of this class action. Moreover, the prosecution of separate actions by individual members of the Classes would create a risk of inconsistent or varying adjudications, establishing incompatible standards of conduct for Defendants.

136. Plaintiff knows of no difficulty likely to be encountered in the maintenance of this action as a class action under Federal Rule of Civil Procedure 23.

### **CLAIMS FOR RELIEF**

#### **COUNT I: Violation of 15 U.S.C. §1**

(On Behalf of the Nationwide Injunctive Relief Class)

137. Plaintiff incorporates and realleges, as though fully set forth herein, each and every allegation set forth in the preceding paragraphs of this Complaint.

138. From at least January 1, 2021, and continuing through the present, the exact dates being unknown to Plaintiff, Defendants and their co-conspirators entered into a continuing agreement, understanding, and conspiracy in restraint of trade artificially to fix, raise, and stabilize price for crude oil and retail gasoline in the United States, including by restraining their respective production volumes, in violation of Section 1 of the Sherman Act (15 U.S.C. §1).



1 139. In formulating and carrying out the alleged agreement, understanding, and  
2 conspiracy, Defendants and their co-conspirators did those things that they combined and  
3 conspired to do, including but not limited to the acts, practices, and course of conduct set  
4 forth above, and the fixing, raising, and stabilizing of the price of crude oil and retail  
5 gasoline.

6 140. The combination and conspiracy alleged herein has had the following  
7 effects, among others:

- 8 a. Price competition in the sale of crude oil has been restrained, suppressed,  
9 and/or eliminated in the United States;
- 10 b. Prices for crude oil sold by Defendants and all their co-conspirators have  
11 been fixed, raised, maintained and stabilized at artificially high,  
12 noncompetitive levels throughout the United States; and
- 13 c. Those who purchased retail gasoline indirectly from Defendants and their  
14 coconspirators for their personal use have been deprived of the benefits of  
15 free and open competition and paid artificially high prices for gasoline.

16 141. Plaintiff and members of the Classes have been injured and will continue to  
17 be injured in their businesses and property by paying more for retail gasoline purchased  
18 indirectly from the Defendants and their co-conspirators for their personal use than they  
19 would have paid and will pay in the absence of the combination and conspiracy.

20 142. Plaintiff and members of the Classes are entitled to an injunction against  
21 defendants, preventing and restraining the violations alleged herein.

22 **COUNT II: Violation of California's Cartwright Act,**  
23 **Cal. Bus. & Prof. Code § 16700 et seq.**  
24 **(On behalf of the California Class)**

25 143. Plaintiff repeats and reiterates the allegations set forth above as if fully set  
26 forth herein, and incorporates the allegations as if fully set forth therein.  
27  
28

1 144. A reference to the “Class” is a reference to the California Class unless  
2 otherwise specified.

3 145. During the Class Period, Defendants and their co-conspirators entered and  
4 engaged in a contract, combination, or conspiracy to fix, decrease, stabilize, or maintain  
5 at artificially low levels, the production of shale oil in California to unreasonably restrain  
6 trade and commerce and harm consumers in violation of the California antitrust and  
7 consumer protection laws set forth below.

8 146. In formulating and effectuating this conspiracy, Defendants and their co-  
9 conspirators performed acts in furtherance of the combination and conspiracy, including:  
10 agreeing to fix, decrease, maintain, or stabilize shale oil production at artificially low  
11 levels, thereby raising, fixing, and stabilizing crude oil prices, which injured Plaintiff and  
12 members of the Classes; exchange of competitively sensitive information between and  
13 among Defendants; and participating in meetings conversations among themselves in the  
14 United States and elsewhere to implement, adhere to, and police the unlawful agreements  
15 they reached.

16 147. Defendants and their co-conspirators engaged in the actions described above  
17 for the purpose of carrying out their unlawful agreements to fix, increase, maintain, or  
18 stabilize crude oil prices at artificially high levels. As a direct and proximate result of  
19 Defendants’ conduct, Plaintiff and members of the Classes were deprived of free and  
20 open competition and paid more to purchase gasoline than they otherwise would have in  
21 the absence of Defendants’ unlawful conduct. This injury is of the type that the antitrust  
22 and consumer protection laws of California were designed to prevent and flows from that  
23 which makes Defendants’ conduct unlawful.

24 148. In addition, Defendants have profited significantly from the conspiracy.  
25 Defendants’ profits derived from their anticompetitive conduct and come at the expense  
26 of and to the detriment of Plaintiff and members of the Classes.

27 149. Accordingly, Plaintiff and the members of the California Class in each of  
28 the following jurisdictions seek damages (including statutory damages where applicable),

1 to be trebled or otherwise increased as permitted by each jurisdiction's law, injunction  
2 (where applicable), and costs of suit, including reasonable attorneys' fees, to the extent  
3 permitted by California law.

4 150. Defendants' anticompetitive acts described above were knowing and willful  
5 and constitute violations of California's antitrust and consumer protection statutes.

6 151. The California Business & Professions Code generally governs conduct of  
7 corporate entities. The Cartwright Act, CAL. BUS. & PROF. CODE §§ 16700-16770,  
8 governs antitrust violations in California.

9 152. Under the Cartwright Act, indirect purchasers have standing to maintain an  
10 action based on the facts alleged in this Complaint. CAL. BUS. & PROF. CODE §  
11 16750(a).

12 153. A trust in California is any combination of capital, skills or acts by two or  
13 more persons intended for various purposes, including but not limited to creating or  
14 carrying out restrictions in trade or commerce, limiting or reducing the production or  
15 increasing the price of any commodity, or preventing competition in the market for a  
16 commodity. CAL. BUS. & PROF. CODE § 16720. Every trust in California is unlawful  
17 except as provided by the Code. Id. at § 16726.

18 154. Defendants entered into a contract, combination, or conspiracy between two  
19 or more persons in restraint of the oil market, a substantial part of which occurred within  
20 California.

21 155. Defendants enacted a combination of capital, skill or acts for the purpose of  
22 creating and carrying out restrictions in trade or commerce, in violation of CAL. BUS. &  
23 PROF. CODE § 16700, et seq.

24 156. Plaintiff and members of the Class purchased retail gasoline within the State  
25 of California during the Class Period. But for Defendant's conduct set forth, the price of  
26 retail gasoline would have been lower, in an amount to be determined at trial.

1 157. Plaintiff and members of the Class were with respect to purchases of  
2 gasoline in California and are entitled to all forms of relief, including recovery of treble  
3 damages, interest, and injunctive relief, plus reasonable attorneys' fees and costs.

4 **COUNT III: Violation of California's Unfair Competition Law,**  
5 **Cal. Bus. & Prof. Code § 17200, et seq. (the "UCL")**  
6 (On Behalf of the California Class)

7 158. Plaintiff incorporates and realleges, as though fully set forth herein, each and  
8 every allegation set forth in the preceding paragraphs of this Complaint.

9 159. Defendants' above-described scheme and conduct constitutes unfair  
10 competition, unconscionable conduct, and deceptive acts and practices in violation of  
11 California consumer protection statutes. As a direct and proximate result of Defendants'  
12 anticompetitive, deceptive, unfair, and/or unconscionable acts or practices, Plaintiff and  
13 the members of the Class paid higher prices for Defendants' oil than they should have.

14 160. The gravity of harm from Defendants' wrongful conduct significantly  
15 outweighs any conceivable utility from that conduct. Plaintiff and members of the Class  
16 could not reasonably have avoided injury from Defendants' wrongful conduct.

17 161. Plaintiff and members of the Class purchased goods, namely retail gasoline,  
18 primarily for personal, family, or household purposes.

19 162. There was and is a gross disparity between the price that Plaintiff and the  
20 members of the Class paid for retail gasoline and the value they received.

21 163. The violations of federal antitrust law set forth above also constitute  
22 violations of Section 17200, *et seq.* of the California Business and Professions Code.

23 164. Defendants have engaged in unfair competition or unfair, unconscionable,  
24 deceptive or fraudulent acts or practices in violation of the UCL by engaging in the acts  
25 and practices specified above.

26 165. This claim is instituted pursuant to Sections 17203 and 17204 of the  
27 California Business and Professions Code, to obtain restitution from these Defendants for  
28 acts, as alleged herein, that violated the UCL.

1 166. Defendants' conduct as alleged herein violated the UCL. The acts,  
2 omissions, misrepresentations, practices, and non-disclosures of Defendants, as alleged  
3 herein, constituted a common, continuous, and continuing course of conduct of unfair  
4 competition by means of unfair, unlawful, and/or fraudulent business acts or practices  
5 within the meaning of the UCL, including, but not limited to, the violations of Section  
6 16720, *et seq.*, of California Business and Professions Code, set forth above.

7 167. Defendants' acts, omissions, misrepresentations, practices, and non-  
8 disclosures, as described above, whether or not in violation of Section 16720, *et seq.*, of  
9 the California Business and Professions Code, and whether or not concerted or  
10 independent acts, are otherwise unfair, unconscionable, unlawful or fraudulent.

11 168. Plaintiff and members of the Class are entitled to, *inter alia*, full restitution  
12 and/or disgorgement of all revenues, earnings, profits, compensation, and benefits that  
13 may have been obtained by defendants as a result of such business acts or practices.

14 169. The illegal conduct alleged herein is continuing and there is no indication  
15 that Defendants will not continue such activity into the future.

16 170. The unlawful and unfair business practices of Defendants, and each of them,  
17 as described above, have caused and continue to cause members of the Class to pay supra-  
18 competitive and artificially-inflated prices for retail gasoline sold in the State of  
19 California. Plaintiff and the members of the Class suffered injury in fact and lost money  
20 or property as a result of such unfair competition.

## 21 **PRAYER FOR RELIEF**

22 WHEREFORE, Plaintiff, on behalf of themselves and the proposed Class,  
23 respectfully ask the Court for a judgment that:

- 24 a. Certifies the Class pursuant to Fed. R. Civ. P. 23(a) and 23(b)(3) and directs that  
25 reasonable notice of this action, as provided by Fed. R. Civ. P. 23(c)(2), be given  
26 to the Class, and declares Plaintiff as representative of the Class;  
27 b. Appoints Plaintiff and his attorneys as class representatives and class counsel,  
28 respectively;

- c. Enters judgment against Defendants, and in favor of Plaintiff and the Class, holding Defendants liable for the antitrust violations alleged;
- d. Awards a declaratory judgment that Defendants restraint of trade was done for illegal, anticompetitive purposes, was an unreasonable restraint of trade, and had anticompetitive effects on the U.S. market for oil in violation of the Sherman Act, § 1;
- e. Grants permanent injunctive relief:
  - i. enjoining Defendants from engaging in future anticompetitive conduct in the shale oil market; and
  - ii. requiring Defendants to take affirmative steps to dissipate the continuing effects of their prior unlawful conduct;
- f. Awards Plaintiff and the Class actual, double, treble, and exemplary damages as permitted and as sustained by reason of the antitrust violations alleged herein, plus interest in accordance with law;
- g. Awards such equitable relief as is necessary to correct for the anticompetitive market effects caused by Defendant's unlawful conduct, including disgorgement, restitution, and the creation of a constructive trust;
- h. Awards Plaintiff and the Class their costs of suit, including reasonable attorneys' fees as provided by law; and

Directs such further relief as it may deem just and proper.

### JURY TRIAL DEMANDED

Plaintiff hereby demands a trial by jury on all issues so triable.

DATED: August 16, 2024

Respectfully submitted,

/s/ Tina Wolfson

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